

INVITATION FOR BIDS

Procurement Number:	AFRICA2021SOMALILAND01o
Open Date:	January 28, 2021
Questions Deadline:	February 5, 2021
Closing Deadline:	February 10, 2021
Geographical Area Restrictions:	937
Point of Contact:	Jonathan Doernhofer, jdoernhofer@iri.org

Background:

The International Republican Institute (IRI) is a nonprofit, nonpartisan, organization dedicated to advancing freedom and democracy worldwide. Since 1983, IRI has worked to develop democratic institutions and ideals, carrying out a variety of international programs to promote freedom, self-government and the rule of law worldwide. IRI provides technical assistance in the areas of political party strengthening, developing civic institutions and open elections, promoting democratic governance and advancing the rule of law.

IRI Somalia is seeking bids from hotels located in Hargeisa to identify up to three preferred vendors for lodging and conference services. IRI will not accept bids from bidders who are not able to provide all of the services required and do not meet technical criteria.

Period of Performance:

March 1, 2021 – February 28, 2022, with the option to extend for a total of 5 years.

Scope of Work:

Interested bidders must present the technical bids outlining the following information:

Security:

Bidders must provide the following level of security; it is preferred that these services are complimentary:

- Armed guards at each hotel entrance 24/7/365
- Metal detector at the entrance 24/7/365
- Vehicle security check 24/7/365
- Security wall with anti-blast barrier required
- Security gate required
- Security perimeter required
- Ability to increase level of security per IRI's request
- CCTV capabilities preferred

Experience with providing security services for high-profile political events should be noted in proposal.

Accessibility:

- Access for individuals with disabilities for all sites and amenities not including pools and fitness rooms
- Secured on-site parking services. Complimentary parking strongly preferred
- Electricity 24/7, with independent power source

Additional contract terms and conditions:

- Offeror must agree to allow the use of translation services and AV equipment provided by a third party
- Offeror must agree to maintain the proposed prices for one year
- Offeror acknowledges that execution of the contract does not require IRI to utilize the services of the Offeror.
- The Offeror acknowledges that payments will be made for individual order placed by IRI upon satisfactory completion of each order

Services:

The hotel must have conference rooms to accommodate the following number of people; while being able to accommodate all conference room capacity is preferred, it is not a requirement to bid:

- 1 room with capacity for 200 people.
- 1 room with capacity for 100 people.
- 2 or more rooms with capacity for 50 people
- 2 or more rooms with capacity for 25 people

Upon IRI's requests for conference services, each conference room rate must include costs for the following services; please note if the hotel does not provide any of the items below in the conference services packages:

- Projectors
- Flipcharts and markers
- Podium
- Notebooks
- Pens
- Bottled water for each event guest
- Tissue boxes at each table during events
- Radio microphones
- Speakers
- Mixer
- Internet service for unlimited number of devices

The hotel must be able to provide the following catering services:

- Buffet coffee/tea break
- Buffet breakfast
- Buffet lunch
- Buffet dinner service
- Buffet service must be provided with one line per 50 people

All conference rooms must be equipped with good lighting system and air condition.

Bidders agree to accommodate IRI's request to view the lodging and conference facilities in person.

Technical Bid:

Interested bidders must present the technical bids outlining the following information:

1. Experience with providing security services for high-profile political events should be noted in proposal.
2. Bidders must list, in full, quotations for items listed in the technical bid.

If the Bidder is a U.S. organization/resident, or a foreign organization/resident which has income effectively connected with the conduct of activities in the U.S. or has an office or a place of business or a fiscal paying agent in the U.S., the technical bids must contain Bidder's Taxpayer Identification Number.

Price information should be presented as a firm-fixed Unit Price for each of the deliverables identified below and in the format of the table below. Pricing must be valid for at least 60 (sixty) calendar days after the due date for proposal submission. The proposed Unit Price should be fixed and inclusive of all costs to perform, including inspection services, transportation, taxes, import duties (if any), and other levies. If there are any additional fees not reflected in the table below, such pricing must be fully described in the bid. Bids must be submitted in USD; payments under any resulting contract will be made in this currency.

Unit	Unit Price	Number of Units	Total
Conference room with capacity for 200 people/ per hour			
Conference room with capacity for 200 people/ per day			
Conference room with capacity for 100 people/ per hour			
Conference room with capacity for 100 people/ per day			
Conference room with capacity for 50 people/ per hour			
Conference room with capacity for 50 people/ per day			
Conference room with capacity for 25 people/per day			
Conference room with capacity for 25 people/per day			
Buffet coffee break/ per person			
Buffet breakfast/ per person			
Buffet lunch/ per person			
Buffet dinner/per person			
Projector/ per hour			
Projector/ per day			
Flipcharts and markers/ each			

Notebooks/ each			
Pen/ each			
Radio microphone/ per hour			
Radio microphone/ per day			
Speaker/ per hour			
Speaker per day			
Mixer/ per hour			

IFB Terms and Conditions:

1. Prospective Bidders are requested to review clauses incorporated by reference in the section “Notice Listing Contract Clauses Incorporated by Reference”. By submitting a bid, bidder agrees to comply with all terms, conditions, and provisions included in the solicitation and agreement to the services identified above, and will specifically identify any disagreement with or exceptions to the terms, conditions, and provisions.
2. IRI may reject any or all bids if such is within IRI’s interest.
3. The Bidder’s initial bid should contain the Bidder’s best offer.
4. IRI reserves the right to make multiple awards or partial awards if, after considering administrative burden, it is in IRI’s best interest to do so.
5. Discussions with Bidders following the receipt of a bid do not constitute a rejection or counteroffer by IRI.
6. IRI will hold all submissions as confidential and shall not be disclosed to third parties. IRI reserves the right to share bids internally, across divisions, for the purposes of evaluating the bids.
7. If IRI continues to require the goods and services and the price remains reasonable and within market norms, resulting contract may be renewed each year for up to 5 years with 30 days’ notice to the Contractor. Bidder must establish any price increase for each renewal year in the initial bid.
8. Bidders confirm that the prices in the bid/proposal/application/quote have been arrived at independently, without any consultation, communication, or agreement with any other bidder or competitor for the purpose of restricting competition.
9. By applying to this IFB, applicant is certifying that if it is awarded a contract, none of funds payable under the resulting contract will be used to (1) procure or obtain, extend or renew a contract to procure or obtain; (2) enter into a contract (or extend or renew a contract) to procure; or (3) obtain the equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system in compliance with the National Defense Authorization Act. Covered telecommunications equipment and services mean any of the following:
 - i. Telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities).
 - ii. For the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision

Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities).

- iii. Telecommunications or video surveillance services provided by such entities or using such equipment.
 - iv. Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country. ([2 CFR 200.216](#)).
10. Bidders agree to disclose as part of the bid submission:
- a. Any close, familial, or financial relationships with IRI staff and agents. For example, the bidder must disclose if a bidder's mother conducts volunteer trainings for IRI.
 - b. Any family or financial relationship with other bidders submitting bids. For example, if the bidder's father owns a company that is submitting another bid, the bidder must state this.
 - c. Any other action that might be interpreted as potential conflict of interest.

Evaluation and Award Process:

1. IRI may contact any Bidder for clarification or additional information, but Bidders are advised that IRI intends to evaluate the offers based on the written bids and reserves the right to make decisions based solely on the information provided with the initial bids. IRI may but is not obligated to conduct additional negotiations with the most highly rated Bidders prior to award of a contract, and may at its sole discretion elect to issue contracts to one or more Bidders.
2. Mathematical errors will be corrected in the following manner: If a discrepancy exists between the total price proposed and the total price resulting from multiplying the unit price by the corresponding amounts, then the unit price will prevail and the total price will be corrected. If there were a discrepancy between the numbers written out in words and the amounts in numbers, then the amount expressed in words will prevail. If the Bidder does not accept the correction, the offer will be rejected.
3. IRI may determine that a bid is unacceptable if the prices proposed are materially unbalanced between line items or sub-line items. Unbalanced pricing exists when, despite an acceptable total evaluated price, the price of one or more contract line items is significantly overstated or understated as indicated by the application of cost or price analysis techniques. A bid may be rejected if IRI determines that the lack of balance poses an unacceptable risk.
4. IRI will conduct a source selection based as follows:

IRI intends to make an award to the responsible Bidder based on the following evaluation factors:

- a) Bidder provides complimentary services (wifi, water, tea, coffee, flipcharts, etc.) – 15 points
- b) Service quality including food (bidders that provide complimentary tastings preferred) – 15 points
- c) Security: 40 points

- Bidder provides requested security services (guards, metal detectors, etc)
– 25 points
- Bidder has experience providing security services for high-profile political events – 15 points
- d) Contractual terms and conditions are reasonable and in-line with IRI requirements – 15 points
- e) Price – 15 points

IRI intends to evaluate bids in accordance with these factors and make an award to the responsible bidder whose proposal is most advantageous to the program.

5. If a cost realism analysis is performed, cost realism may be considered in evaluating performance or price.

Submission Instructions:

Bids must be submitted via email to Jonathan Doernhofer at jdoernhofer@iri.org with the subject line “IFB: AFRICA2021SOMALILAND01o” by the deadline listed above.

IRI Obligations

Issuance of this IFB does not constitute an award commitment on the part of IRI, nor does it commit IRI to pay for costs incurred in the preparation and submission of a quotation.

Notice Listing Contract Clauses Incorporated by Reference

IRI is required to make the contractor subject to the clauses of the prime award. This contract incorporates one or more clauses by reference, with the same force and effect as if they were given in full text. Where “flow-down” to the contractor is appropriate and applicable, references to “USAID” or “Department of State” shall be interpreted to mean “IRI”, “Recipient” to mean “Contractor”, and “Subrecipient” to mean “lower-tier subrecipients”. Included by reference are 2 C.F.R. 200 and USAID Standard Provisions for Non-US Non-governmental Organizations/US Department of State Standard Terms and Conditions.