

**INVITATION FOR BIDS**

<b>Procurement Number:</b>	AFRICA2021KEN02o
<b>Open Date:</b>	April 6, 2021
<b>Questions Deadline:</b>	April 9, 2021
<b>Closing Deadline:</b>	April 16, 2021
<b>Geographical Area Restrictions:</b>	N/A
<b>Point of Contact:</b>	Jonathan Doernhofer jdoernhofer@iri.org

**Background:**

The International Republican Institute (IRI) is a nonprofit, nonpartisan, organization dedicated to advancing freedom and democracy worldwide. Since 1983, IRI has worked to develop democratic institutions and ideals, carrying out a variety of international programs to promote freedom, self-government and the rule of law worldwide. IRI provides technical assistance in the areas of political party strengthening, developing civic institutions and open elections, promoting democratic governance and advancing the rule of law.

The International Republican Institute is an international non-governmental organization, registered with the appropriate authorities in Kenya. IRI maintains an office in Nairobi and regularly conducts programming activities throughout Nairobi and surrounding areas. IRI is in need of a medical health insurance provider who will be able to provide coverage for its current 5 staff and their dependents based in Kenya.

**Period of Performance:**

June 1, 2021 – May 31, 2022 with the option to extend for a total duration of up to 5 years up in four one-year increments.

**Technical Bid:**

Interested bidders must present the technical bids outlining the following information:

- High quality coverage of medical expenses for local staff;
- Dental surgical extraction & filling, root canal therapy, scaling, dental prescriptions, and dental X-rays;
- Optical services;
- Maternity Services
- Advanced and complex investigations (limited to CT scan MRI scan and echocardiography)
- Investigation and surgery for cancer but excluding chemotherapy and radiotherapy ;
- Annual checkups

The bid must include:

- Requisite procedures for removing a dependent or policy holder from the contract.
- 24-hour accessible Call Centre number.
- Healthcare services in hospitals and outpatient care
- List of in-network providers
- Number of doctor visits covered per year
- Annual premium cost per person by group
- Which diagnostic tests are covered (such as lab testing, x-rays, MRIs, other scans)
- Coverage policy for pharmaceuticals
- Coverage policy for physiotherapy
- Exclusions to the policy
- Emergency services
- Terms & Conditions for adding/removing staff to/from the plan

Bids must be submitted in English, written in Times New Roman, 12-point font. Bid should have a maximum of twenty-five (25) pages, not including any required appendices, which have no page limit.

IRI Kenya may extend the duration of the contract at the expiration of one year, by written notice to the contractor.

If the Bidder is a U.S. organization/resident, or a foreign organization/resident which has income effectively connected with the conduct of activities in the U.S. or has an office or a place of business or a fiscal paying agent in the U.S., the technical bids must contain Bidder's Taxpayer Identification Number.

Price information should be presented as a firm-fixed Unit Price for each of the deliverables identified below and in the format of the table below. Pricing must be valid for at least 60 (sixty) calendar days after the due date for proposal submission. The proposed Unit Price should be fixed and inclusive of all costs to perform, including inspection services, transportation, taxes, import duties (if any), and other levies. If there are any additional fees not reflected in the table below, such pricing must be fully described in the bid. Bids must be submitted in KES; payments under any resulting contract will be made in this currency.

Cost of benefits (in KES), shall be provided under individual and family rates per health package.

Bidder will provide a detailed coverage estimate disaggregating coverage for members (IRI staff) and their dependents. All prices should be in KES.

Bidder will also provide cost estimates for different policy types ranging from most limited coverage to most open policy.

IRI will pay a monthly premium that is inclusive of price, tax, fees, etc. IRI wants to be made aware of the cost of adding other employees and dependents later in the life of the contract.

## **IFB Terms and Conditions:**

1. Prospective Bidders are requested to review clauses incorporated by reference in the section "Notice Listing Contract Clauses Incorporated by Reference". By submitting a bid, bidder agrees to comply with all terms, conditions, and provisions included in the solicitation and agreement to the services identified above, and will specifically identify any disagreement with or exceptions to the terms, conditions, and provisions.
2. IRI may reject any or all bids if such is within IRI's interest.
3. The Bidder's initial bid should contain the Bidder's best offer.
4. IRI reserves the right to make multiple awards or partial awards if, after considering administrative burden, it is in IRI's best interest to do so.
5. Discussions with Bidders following the receipt of a bid do not constitute a rejection or counteroffer by IRI.
6. IRI will hold all submissions as confidential and shall not be disclosed to third parties. IRI reserves the right to share bids internally, across divisions, for the purposes of evaluating the bids.
7. If IRI continues to require the goods and services and the price remains reasonable and within market norms, resulting contract may be renewed each year for up to 5 years with 30 days' notice to the Contractor. Bidder must establish any price increase for each renewal year in the initial bid.
8. Bidders confirm that the prices in the bid/proposal/application/quote have been arrived at independently, without any consultation, communication, or agreement with any other bidder or competitor for the purpose of restricting competition.
9. By applying to this IFB, applicant is certifying that if it is awarded a contract, none of funds payable under the resulting contract will be used to (1) procure or obtain, extend or renew a contract to procure or obtain; (2) enter into a contract (or extend or renew a contract) to procure; or (3) obtain the equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system in compliance with the National Defense Authorization Act. Covered telecommunications equipment and services mean any of the following:
  - i. Telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities).
  - ii. For the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities).
  - iii. Telecommunications or video surveillance services provided by such entities or using such equipment.
  - iv. Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity

owned or controlled by, or otherwise connected to, the government of a covered foreign country. ([2 CFR 200.216](#)).

10. Bidders agree to disclose as part of the bid submission:

- a. Any close, familial, or financial relationships with IRI staff and agents. For example, the bidder must disclose if a bidder's mother conducts volunteer trainings for IRI.
- b. Any family or financial relationship with other bidders submitting bids. For example, if the bidder's father owns a company that is submitting another bid, the bidder must state this.
- c. Any other action that might be interpreted as potential conflict of interest.

### **Evaluation and Award Process:**

1. IRI may contact any Bidder for clarification or additional information, but Bidders are advised that IRI intends to evaluate the offers based on the written bids and reserves the right to make decisions based solely on the information provided with the initial bids. IRI may but is not obligated to conduct additional negotiations with the most highly rated Bidders prior to award of a contract, and may at its sole discretion elect to issue contracts to one or more Bidders.
2. Mathematical errors will be corrected in the following manner: If a discrepancy exists between the total price proposed and the total price resulting from multiplying the unit price by the corresponding amounts, then the unit price will prevail and the total price will be corrected. If there were a discrepancy between the numbers written out in words and the amounts in numbers, then the amount expressed in words will prevail. If the Bidder does not accept the correction, the offer will be rejected.
3. IRI may determine that a bid is unacceptable if the prices proposed are materially unbalanced between line items or sub-line items. Unbalanced pricing exists when, despite an acceptable total evaluated price, the price of one or more contract line items is significantly overstated or understated as indicated by the application of cost or price analysis techniques. A bid may be rejected if IRI determines that the lack of balance poses an unacceptable risk.
4. IRI will conduct a source selection based as follows:  
IRI intends to make an award to the responsible Bidder based on the following evaluation factors:
  - a. Ability to provide a comprehensive insurance coverage: 60 percent
    - Service Coverage (broad array of services and treatments included) – 40 percent*
    - Network Coverage (variety of hospitals/doctors within network) –20 percent*
  - b. Price: 40 percent
    - Policy cost per member -20 percent*
    - Policy cost per dependent-20 percent*

IRI intends to evaluate bids in accordance with these factors and make an award to the responsible bidder whose proposal is most advantageous to the program.

5. If a cost realism analysis is performed, cost realism may be considered in evaluating performance or price.

**Submission Instructions:**

Bids must be submitted via email to Jonathan Doernhofer; [jdoernhofer@iri.org](mailto:jdoernhofer@iri.org) with the subject line "AFRICA2021KEN02o" by the deadline listed above.

**IRI Obligations**

Issuance of this IFB does not constitute an award commitment on the part of IRI, nor does it commit IRI to pay for costs incurred in the preparation and submission of a quotation.

**Notice Listing Contract Clauses Incorporated by Reference**

IRI is required to make the contractor subject to the clauses of the prime award. This contract incorporates one or more clauses by reference, with the same force and effect as if they were given in full text. Where "flow-down" to the contractor is appropriate and applicable, references to "USAID" or "Department of State" shall be interpreted to mean "IRI", "Recipient" to mean "Contractor", and "Subrecipient" to mean "lower-tier subrecipients". Included by reference are 2 C.F.R. 200 and USAID Standard Provisions for Non-US Non-governmental Organizations/US Department of State Standard Terms and Conditions.