

INVITATION FOR BIDS

Procurement Number:	AFRICA2021SUDAN04o
Open Date:	June 15, 2021
Questions Deadline:	June 21, 2021
Closing Deadline:	June 28, 2021
Geographical Area Restrictions:	N/A
Point of Contact:	Kiely Ford; Kford@iri.org

Background:

The International Republican Institute (IRI) is a nonprofit, nonpartisan, organization dedicated to advancing freedom and democracy worldwide. Since 1983, IRI has worked to develop democratic institutions and ideals, carrying out a variety of international programs to promote freedom, self-government and the rule of law worldwide. IRI provides technical assistance in the areas of political party strengthening, developing civic institutions and open elections, promoting democratic governance and advancing the rule of law.

IRI Sudan is seeking bids from 3, 4 and 5-star hotels located in the center of Khartoum to identify preferred vendors for lodging and conference services to host events.

Period of Performance:

One year from date of signature, with the option to extend for a total duration of up to 4 years in three one-year increments.

Statement of Work:

Interested bidders must present the technical bids outlining the following information:

1. Conference rooms/event spaces:

Offerors must have conference spaces that accommodate a range of event sizes, illustratively:

- 1 room with capacity for 300 people.
- 1 room with capacity for 200 people.
- 2 or more rooms with capacity for 100 people
- 2 or more rooms with capacity for 50 people
- 2 or more rooms with capacity for 25 people

Required Services

As part of the conference room package, the Offeror **must** be able to provide:

- Projectors
- Clickers/projector remote controls
- Flipcharts and markers

- Podium
- Notebooks
- Pens
- Bottled water for each event guest
- Trash bins boxes at each table during events
- Stationary microphones
- Radio microphones
- Speakers
- High speed internet service for unlimited number of devices

2. Lodging:

- Minimum 50 room occupancy with single occupancy
- Minimum 25 room occupancy with double occupancy
- Early check-in
- Late check-out

Please state the number of available rooms in each category

3. Catering services:

IRI prefers that Offerors provide catering services during events including, but not limited to:

- Buffet tea/coffee break
- Buffet breakfast
- Buffet lunch
- Buffet service must be provided with one line per 50 people.
- Buffet dinner service

Preference will be given to qualified Offerors that are able to provide the following:

Security:

- Vehicle security check 24/7/365
- Ability to increase level of security per IRI's request. Complimentary service preferred.

Accessibility:

- Access for individuals with disabilities for all sites and amenities not including pools and fitness rooms.

Parking:

- Secured on-site parking services. Complimentary parking strongly preferred.

Each guest room must have:

- Bathroom amenities
- Toiletries (shampoo, shower gel, lotion, conditioner, slippers, soap, shower cap per request, toothbrush and toothpaste preferred)
- In-room safe
- Iron & ironing board on request
- Multi-line telephone
- High speed wifi internet available for multiple devices, preferably complimentary

- Daily cleaning service

Additional contract terms and conditions:

- Bidder must agree to use translation and AV equipment provided by a third party
- Bidder acknowledges that execution of the contract does not require IRI to utilize the services of the Offeror.
- The Bidder acknowledges that payments will be made for individual order placed by IRI upon satisfactory completion of each order
- If the Bidder proposes to use Offeror's agreement, IRI termination and payment terms must be incorporated in the proposed agreement.

Offerors can provide some or all services requested. Offerors agree to accommodate IRI's request to view conference facilities in person.

Technical Bid:

Interested bidders must present technical bids on official letterhead in English, not to exceed 20 pages (not including cover page) pages, in 12-point font, outlining the following information:

- Information addressing Bidder's background and experience in providing each of the services identified in the above Statement of Work.
- Specific approach for providing those services to IRI.
- The contact information for the designated representative.
- Provide a list of up to three references for work performed of a similar nature during the last two years, along with contact details.
- Full description of conference spaces available, including how they may be configured, preferably with photos or links to a website with photos
- Any documents containing terms, conditions, or policies relevant to the services solicited.
- Bidder should submit proof of their authorization to provide hotel and conference services in Sudan.

The Offeror acknowledges that payments will be made for individual order placed by IRI upon satisfactory completion of each order

If the Bidder is a U.S. organization/resident, or a foreign organization/resident which has income effectively connected with the conduct of activities in the U.S. or has an office or a place of business or a fiscal paying agent in the U.S., the technical bids must contain Bidder's Taxpayer Identification Number.

Price information should be presented as a firm-fixed Unit Price for each of the deliverables identified below and in the format of the table below. Pricing must be valid for at least 60 (sixty) calendar days after the due date for proposal submission. The proposed Unit Price should be fixed and inclusive of all costs to perform, including inspection services, transportation, taxes, import duties (if any), and other levies. If there are any additional fees not reflected in the table below, such pricing must be fully described in the bid. Bids must be submitted in USD; payments under any resulting contract will be made in this currency.

Item	Unit	Amount in USD
Single room daily rate	Room/day	
Double room daily rate	Room/day	
Early check-in fees (if applicable)	Room/day	
Late check out fees (if applicable)	Room/day	
Conference room with capacity for 300 people	Room/day	
Conference room with capacity for 200 people	Room/day	
Conference room with capacity for 100 people	Room/day	
Conference room with capacity for 50 people	Room/day	
Conference room with capacity for 25 people	Room/day	
Projector rental	day	
Flipchart	item	
Podium rental	day	
Notebook	item	
Pen	item	
Speaker rental	day	
Microphone rental	day	
Buffet tea/coffee break	Per person	
Buffet Breakfast	Per person	
Buffet Lunch	Per person	
Buffet Dinner	Per person	

IFB Terms and Conditions:

1. Prospective Bidders are requested to review clauses incorporated by reference in the section “Notice Listing Contract Clauses Incorporated by Reference”. By submitting a bid, bidder agrees to comply with all terms, conditions, and provisions included in the solicitation and agreement to the services identified above, and will specifically identify any disagreement with or exceptions to the terms, conditions, and provisions.
2. IRI may reject any or all bids if such is within IRI’s interest.
3. The Bidder’s initial bid should contain the Bidder’s best offer.
4. IRI reserves the right to make multiple awards or partial awards if, after considering administrative burden, it is in IRI’s best interest to do so.
5. Discussions with Bidders following the receipt of a bid do not constitute a rejection or counteroffer by IRI.
6. IRI will hold all submissions as confidential and shall not be disclosed to third parties. IRI reserves the right to share bids internally, across divisions, for the purposes of evaluating the bids.
7. If IRI continues to require the goods and services and the price remains reasonable and within market norms, resulting contract may be renewed each year for up to 5 years with 30 days’ notice to the Contractor. Bidder must establish any price increase for each renewal year in the initial bid.
8. Bidders confirm that the prices in the bid/proposal/application/quote have been arrived at independently, without any consultation, communication, or agreement with any other bidder or competitor for the purpose of restricting competition.

9. By applying to this IFB, applicant is certifying that if it is awarded a contract, none of funds payable under the resulting contract will be used to (1) procure or obtain, extend or renew a contract to procure or obtain; (2) enter into a contract (or extend or renew a contract) to procure; or (3) obtain the equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system in compliance with the National Defense Authorization Act. Covered telecommunications equipment and services mean any of the following:
 - i. Telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities).
 - ii. For the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities).
 - iii. Telecommunications or video surveillance services provided by such entities or using such equipment.
 - iv. Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country. ([2 CFR 200.216](#)).
10. Bidders agree to disclose as part of the bid submission:
 - a. Any close, familial, or financial relationships with IRI staff and agents. For example, the bidder must disclose if a bidder's mother conducts volunteer trainings for IRI.
 - b. Any family or financial relationship with other bidders submitting bids. For example, if the bidder's father owns a company that is submitting another bid, the bidder must state this.
 - c. Any other action that might be interpreted as potential conflict of interest.

Evaluation and Award Process:

1. IRI may contact any Bidder for clarification or additional information, but Bidders are advised that IRI intends to evaluate the offers based on the written bids and reserves the right to make decisions based solely on the information provided with the initial bids. IRI may but is not obligated to conduct additional negotiations with the most highly rated Bidders prior to award of a contract, and may at its sole discretion elect to issue contracts to one or more Bidders.
2. Mathematical errors will be corrected in the following manner: If a discrepancy exists between the total price proposed and the total price resulting from multiplying the unit price by the corresponding amounts, then the unit price will prevail and the total price will be corrected. If there were a discrepancy between the numbers written out in words and the amounts in numbers, then the amount expressed in words will prevail. If the Bidder does not accept the correction, the offer will be rejected.

3. IRI may determine that a bid is unacceptable if the prices proposed are materially unbalanced between line items or sub-line items. Unbalanced pricing exists when, despite an acceptable total evaluated price, the price of one or more contract line items is significantly overstated or understated as indicated by the application of cost or price analysis techniques. A bid may be rejected if IRI determines that the lack of balance poses an unacceptable risk.
4. IRI will conduct a source selection based as follows:
IRI intends to make an award to the responsible Bidder based on the following evaluation factors:
 - a) Location in relation to airports and public transport – 10 points
 - b) Contractual terms and conditions in line with IRI requirements - 15 points
 - c) Quality of services and rooms and complimentary services (wifi, water, coffee/tea service, etc.)-20 points
 - d) Security – 15 points
 - e) Price - 40 points

IRI intends to evaluate bids in accordance with these factors and make an award to the responsible bidder whose proposal is most advantageous to the program.

5. If a cost realism analysis is performed, cost realism may be considered in evaluating performance or price.

Submission Instructions:

Bids must be submitted via email to Kiely Ford; Kford@iri.org with the subject line “AFRICA2021SUDAN04o-Conference Service” by the deadline listed above.

IRI Obligations

Issuance of this IFB does not constitute an award commitment on the part of IRI, nor does it commit IRI to pay for costs incurred in the preparation and submission of a quotation.

Notice Listing Contract Clauses Incorporated by Reference

IRI is required to make the contractor subject to the clauses of the prime award. This contract incorporates one or more clauses by reference, with the same force and effect as if they were given in full text. Where “flow-down” to the contractor is appropriate and applicable, references to “USAID” or “Department of State” shall be interpreted to mean “IRI”, “Recipient” to mean “Contractor”, and “Subrecipient” to mean “lower-tier subrecipients”. Included by reference are 2 C.F.R. 200 and USAID Standard Provisions for Non-US Non-governmental Organizations/US Department of State Standard Terms and Conditions.