

## INVITATION FOR BIDS

<b>Procurement Number:</b>	AFRICA2021SUDAN1o
<b>Open Date:</b>	February 23, 2021
<b>Questions Deadline:</b>	February 28, 2021
<b>Closing Deadline:</b>	March 15, 2021
<b>Geographical Area Restrictions:</b>	935
<b>Point of Contact:</b>	Katy Sheridan; <a href="mailto:ksheridan@iri.org">ksheridan@iri.org</a>

### Background:

The International Republican Institute (IRI) is a nonprofit, nonpartisan, organization dedicated to advancing freedom and democracy worldwide. Since 1983, IRI has worked to develop democratic institutions and ideals, carrying out a variety of international programs to promote freedom, self-government and the rule of law worldwide. IRI provides technical assistance in the areas of political party strengthening, developing civic institutions and open elections, promoting democratic governance and advancing the rule of law.

IRI Sudan office is seeking for a health insurance provider for its local field staff in Sudan. IRI-Sudan's local field staff are to receive health insurance benefits, starting April 1, 2021. The winning bidder will provide health insurance coverage to local employees of IRI-Sudan.

### Period of Performance:

Date of signature to March 31, 2022 with the option to extend for a total duration of up to 4 years up in four one-year increments.

### Technical Bid:

IRI Sudan is seeking proposals from professional health insurance companies. IRI will not accept bids from Offerors who are not able to provide all of the services required and do not meet technical criteria outlined below.

Interested bidders must present the technical bids outlining complete details of plan coverage and group policy information, including:

- High quality coverage of medical expenses for local staff
- Dental surgical extraction and root canal therapy
- Advanced and complex investigations (limited to CT scan MRI scan and echocardiography)
- Investigation and surgery for cancer but excluding chemotherapy and radiotherapy
- Selective health screening limited to (physical, BP, Urinalysis), Serum, Cholesterol and pap smear.
- Included coverage and access to Khartoum's "high grade" hospitals
- Specific services addressing including:
  - Maternity

- Optical Services
- Dental Services
- Physical Therapy
- Ambulance Services
- In-patient and Out-patient Services
- Immunization
- Surgeries
- Mental health care

In a situation of a medical claim, the contractor shall settle claims no later than two weeks from the date the claim is submitted.

The contractor must also provide the requisite procedures for removing a dependent or policy holder from the contractor.

The contractor shall:

- Organize a formal presentation to all staff on a mutually agreed date and time, after submission of bids.
- Provide a 24-hour accessible Call Centre number.
- Provide a detailed list of available hospitals all across Sudan.
- Designate a coordinator/representative to handle all issues relating to IRI.

Include any appendices as required. (No page limit here)

- Policy Pricing, by individual and family
- Service Coverage
- Network Coverage (in and out of network)
  - Doctors
  - Hospitals

IRI Sudan may extend the duration of the contract at the expiration of one year, by written notice to the contractor.

IRI Sudan reserves the right to add employees and dependents through the duration of the contract.

Please provide a detailed coverage estimate disaggregating coverage for members (IRI staff) and their dependents. Please also provide cost estimates for different policy types ranging from most limited coverage to most open policy.

IRI will pay a monthly premium that is inclusive of price, tax, fees, etc.

IRI wants to be made aware of the cost of adding other employees and dependents later in the life of the contract.

If the Bidder is a U.S. organization/resident, or a foreign organization/resident which has income effectively connected with the conduct of activities in the U.S. or has an office or a place of business or a fiscal paying agent in the U.S., the technical bids must contain Bidder's Taxpayer Identification Number.

Price information should be presented as a firm-fixed Unit Price for each of the deliverables identified below and in the format of the table below. Pricing must be valid for at least 60 (sixty) calendar days after the due date for proposal submission. The proposed Unit Price should be fixed and inclusive of all costs to perform, including inspection services, transportation, taxes, import duties (if any), and other levies. If there are any additional fees not reflected in the table below, such pricing must be fully described in the bid. Bids must be submitted in USD; payments under any resulting contract will be made in this currency.

Type of Policy/Coverage Unit	Unit Cost	Number of Unit	Total
Annual premium costs for individuals			
Annual premium costs for family and dependents			
Rates for using an out-of-network provider			
Rates for inpatient and outpatient care			
Rates for Dental insurance			

**IFB Terms and Conditions:**

1. Prospective Bidders are requested to review clauses incorporated by reference in the section “Notice Listing Contract Clauses Incorporated by Reference”. By submitting a bid, bidder agrees to comply with all terms, conditions, and provisions included in the solicitation and agreement to the services identified above, and will specifically identify any disagreement with or exceptions to the terms, conditions, and provisions.
2. IRI may reject any or all bids if such is within IRI’s interest.
3. The Bidder’s initial bid should contain the Bidder’s best offer.
4. IRI reserves the right to make multiple awards or partial awards if, after considering administrative burden, it is in IRI’s best interest to do so.
5. Discussions with Bidders following the receipt of a bid do not constitute a rejection or counteroffer by IRI.
6. IRI will hold all submissions as confidential and shall not be disclosed to third parties. IRI reserves the right to share bids internally, across divisions, for the purposes of evaluating the bids.
7. If IRI continues to require the goods and services and the price remains reasonable and within market norms, resulting contract may be renewed each year for up to 5 years with 30 days’ notice to the Contractor. Bidder must establish any price increase for each renewal year in the initial bid.
8. Bidders confirm that the prices in the bid/proposal/application/quote have been arrived at independently, without any consultation, communication, or agreement with any other bidder or competitor for the purpose of restricting competition.
9. By applying to this IFB, applicant is certifying that if it is awarded a contract, none of funds payable under the resulting contract will be used to (1) procure or obtain, extend or renew a contract to procure or obtain; (2) enter into a contract (or extend or renew a contract) to procure; or (3) obtain the equipment, services, or

systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system in compliance with the National Defense Authorization Act. Covered telecommunications equipment and services mean any of the following:

- i. Telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities).
- ii. For the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities).
- iii. Telecommunications or video surveillance services provided by such entities or using such equipment.
- iv. Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country. ([2 CFR 200.216](#)).

10. Bidders agree to disclose as part of the bid submission:

- a. Any close, familial, or financial relationships with IRI staff and agents. For example, the bidder must disclose if a bidder's mother conducts volunteer trainings for IRI.
- b. Any family or financial relationship with other bidders submitting bids. For example, if the bidder's father owns a company that is submitting another bid, the bidder must state this.
- c. Any other action that might be interpreted as potential conflict of interest.

### **Evaluation and Award Process:**

1. IRI may contact any Bidder for clarification or additional information, but Bidders are advised that IRI intends to evaluate the offers based on the written bids and reserves the right to make decisions based solely on the information provided with the initial bids. IRI may but is not obligated to conduct additional negotiations with the most highly rated Bidders prior to award of a contract, and may at its sole discretion elect to issue contracts to one or more Bidders.
2. Mathematical errors will be corrected in the following manner: If a discrepancy exists between the total price proposed and the total price resulting from multiplying the unit price by the corresponding amounts, then the unit price will prevail and the total price will be corrected. If there were a discrepancy between the numbers written out in words and the amounts in numbers, then the amount expressed in words will prevail. If the Bidder does not accept the correction, the offer will be rejected.
3. IRI may determine that a bid is unacceptable if the prices proposed are materially unbalanced between line items or sub-line items. Unbalanced pricing exists when, despite an acceptable total evaluated price, the price of one or more contract line items is significantly overstated or understated as indicated by the application of cost

or price analysis techniques. A bid may be rejected if IRI determines that the lack of balance poses an unacceptable risk.

4. IRI will conduct a source selection based as follows:  
IRI intends to make an award to the responsible Bidder based on the following evaluation factors:
  - a) Technical evaluation, (including technical capabilities, proposed technical approach, and personnel qualifications) – 80 percent
    - o *Service Coverage (broad array of services and treatments included) – 35 percent*
    - o *Additional Value-added Services (24-hour hotline, IRI dedicated representative, free annual checkup, etc.) – 10 percent*
    - o *Network Coverage (quality and variety of hospitals/doctors within network) – 35 percent*
  - b) Price – 20 percent

IRI intends to evaluate bids in accordance with these factors and make an award to the responsible bidder whose proposal is most advantageous to the program.

5. If a cost realism analysis is performed, cost realism may be considered in evaluating performance or price.

#### **Submission Instructions:**

Bids must be submitted via email to Katy Sheridan at [ksheridan@iri.org](mailto:ksheridan@iri.org) with the subject line “AFRICA2021SUDAN1o” by the deadline listed above.

#### **IRI Obligations**

Issuance of this IFB does not constitute an award commitment on the part of IRI, nor does it commit IRI to pay for costs incurred in the preparation and submission of a quotation.

#### **Notice Listing Contract Clauses Incorporated by Reference**

IRI is required to make the contractor subject to the clauses of the prime award. This contract incorporates one or more clauses by reference, with the same force and effect as if they were given in full text. Where “flow-down” to the contractor is appropriate and applicable, references to “USAID” or “Department of State” shall be interpreted to mean “IRI”, “Recipient” to mean “Contractor”, and “Subrecipient” to mean “lower-tier subrecipients”. Included by reference are 2 C.F.R. 200 and USAID Standard Provisions for Non-US Non-governmental Organizations/US Department of State Standard Terms and Conditions.