



**International  
Republican Institute**  
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## REQUEST FOR QUOTES

<b>Procurement Number:</b>	AFRICA2019ETHIOPIA23o
<b>Open Date:</b>	January 10, 2020
<b>Questions Deadline:</b>	Rolling basis
<b>Closing Deadline:</b>	Rolling basis
<b>Geographical Area Restrictions:</b>	935
<b>Point of Contact:</b>	Rachel Baranowski, Senior Program Associate, rbaranowski@iri.org

### **Background:**

The International Republican Institute (IRI) is a nonprofit, nonpartisan, organization dedicated to advancing freedom and democracy worldwide. Since 1983, IRI has worked to develop democratic institutions and ideals, carrying out a variety of international programs to promote freedom, self-government and the rule of law worldwide. IRI provides technical assistance in the areas of political party strengthening, developing civic institutions and open elections, promoting democratic governance and advancing the rule of law.

IRI will assist Ethiopian CSO's to implement a robust citizen engagement effort leading up to the 2020 national election, including supporting campaigns and activities tailored to reach diverse segments of the Ethiopian electorate, specifically targeting youth, women, and other marginalized groups. To reinforce the responsibilities of citizens throughout the election cycle, IRI will support Ethiopian CSOs in their efforts to inform citizens on the role they can and should play in a participatory democracy.

### **Period of Performance:**

Date of Signature through September 30, 2020 with an option to extend for one (1) year.

### **Statement of Work:**

Contractor may serve as a trainer, facilitator, and consultant on various programming activities and events. In that capacity, the contractor may be responsible for the following scope of work:

- Develop agenda and training topic in consultation with IRI.
- Plan and execute training activity.
- Collect signed participant attendance sheets.
- Draft and submit activity report for each training activity inclusive of at least one photo.

- Submit invoice on work conducted within 10 days following the conclusion of each activity. Invoice should include a confirmation of deliverables, attendance sheet(s) and activity report(s).

### **Civil Society Organizational Management, Citizen Engagement and Electoral Awareness Training**

Contractors must have relevant civil society experience and be able to teach on a minimum of one of the following topics, based upon the contractor's own practical experience:

#### **Organizational Management**

- Project Management
- Financial Management
- Strategic Planning
- Advocacy Strategy and Implementation
- Traditional Media Outreach
- Social Media Engagement
- Monitoring & Evaluation
- Diversity and Inclusion

#### **Citizen Engagement**

- Promoting civic participation of women, youth and marginalized groups.
- Defining community needs and developing relevant policy proposals.
- Developing plans for engaging with decision-makers on priority community issues.

#### **Electoral Awareness**

- Planning and executing nationwide get-out-the-vote campaigns.
- Promoting election board content and materials on election procedures and processes.
- Coordinating with coalitions and like-minded organizations to encourage citizen participation in elections.

#### **Technical Bid:**

All bids submitted to IRI must include:

1. Information addressing your experience in providing each of the services identified in the above Statement of Work and your proposed specific approach for providing those services to IRI under this contract, including sufficient information to determine a clear definition of services as it relates to other providers that may be involved.
2. The name, address, and telephone and facsimile numbers of the bidder (and electronic address if available);

3. Bidders shall provide contact information for a minimum of three professional references with whom the applicant has had a working relationship within the last 24-month period. IRI may contact these individuals.
4. If the Bidder is a U.S. organization/resident, or a foreign organization/resident which has income effectively connected with the conduct of activities in the U.S. or has an office or a place of business or a fiscal paying agent in the U.S., the technical bids must contain Bidder's Taxpayer Identification Number.
5. Bids will not exceed 5 pages (not including cover page), using Times New Roman font, 1" margins.
6. Attachment requirements:
  - CV/Resume
  - Cover Letter explaining interested areas of work to train on and qualifications in the chosen areas of interest.
  - Examples of previous training reports and recommendations.
  - Completed Expert Service Rate Form
  - Expert Service Rate Form provided at the end of this solicitation. IRI may contact previous clients and employers for professional references and compensation confirmation.

Price Bids must adhere to the following criteria:

When distance travel and/or lodging is required to carry out an activity, IRI will pay directly (to the hotel, airline, train, etc.) for all preapproved lodging and airfare expenses for the contractors' participation in IRI activities and events. The daily rates submitted should, therefore, not include an assumption of costs incurred by the contractor for distance travel related expenses. **However, all other expenses, including local ground transportation and meals should be included within the daily rates, as no other expenses will be covered or reimbursed by IRI.** Bids must be submitted in USD, payments under any resulting contract will be made in this currency.

Rate	Unit Cost
Daily Rate	

**RFQ Terms and Conditions:**

1. Prospective Bidders are requested to review clauses incorporated by reference in the section "Notice Listing Contract Clauses Incorporated by Reference".
2. IRI may reject any or all bids if such is within IRI's interest.
3. Payment will be made upon receipt of detailed invoices and deliverables/services.
4. Proof of costs incurred, such as but not limited to receipts, pictures and financial documents may be requested during and for up to three years after the end of the contract period.
5. The Bidder's initial bid should contain the Bidder's best offer.
6. IRI reserves the right to make multiple contracts or partial contracts if, after considering administrative burden, it is in IRI's best interest to do so.
7. Discussions with Bidders following the receipt of a bid do not constitute a rejection or counteroffer by IRI.

8. IRI will hold all submissions as confidential and shall not be disclosed to third parties. IRI reserves the right to share bids internally, across divisions, for the purposes of evaluating the bids.
9. If IRI continues to require the goods and services and the price remains reasonable and within market norms, resulting contract may be renewed for up to 1 years with 30 days' notice to the Contractor. Bidder must establish any price increase for renewal year in the initial bid.
10. By submitting a bid, Bidder agrees to comply with all terms, conditions, and provisions included in the solicitation and agreement to the services identified above, and will specifically identify any disagreement with or exceptions to the terms, conditions, and provisions.
11. Bidders confirm that the prices in the bid/proposal/application/quote have been arrived at independently, without any consultation, communication, or agreement with any other bidder or competitor for the purpose of restricting competition.
12. Bidders agree to disclose as part of the bid submission:
  - a. Any close, familial, or financial relationships with IRI staff and agents. For example, the bidder must disclose if a bidder's mother conducts volunteer trainings for IRI.
  - b. Any family or financial relationship with other bidders submitting bids. For example, if the bidder's father owns a company that is submitting another bid, the bidder must state this.
  - c. Any other action that might be interpreted as potential conflict of interest.

#### **Evaluation and Award Process:**

1. Bids will be evaluated by IRI for compliance with administrative requirements, recent and relevant past performance and experience in performing of similar projects by the Bidder, technical capabilities and proposed technical approach, the qualifications of the personnel for the project, and price. IRI may contact any Bidder for clarification or additional information, but Bidders are advised that IRI intends to evaluate the offers based on the written bids and reserves the right to make decisions based solely on the information provided with the initial bids. IRI may but is not obligated to conduct additional negotiations with the most highly rated Bidders prior to award of a contract, and may at its sole discretion elect to issue contracts to one or more Bidders.
2. Mathematical errors will be corrected in the following manner: If a discrepancy exists between the total price proposed and the total price resulting from multiplying the unit price by the corresponding amounts, then the unit price will prevail and the total price will be corrected. If there were a discrepancy between the numbers written out in words and the amounts in numbers, then the amount expressed in words will prevail. If the Bidder does not accept the correction, the offer will be rejected.
3. IRI may determine that a bid is unacceptable if the prices proposed are materially unbalanced between line items or sub-line items. Unbalanced pricing exists when, despite an acceptable total evaluated price, the price of one or more contract line items is significantly overstated or understated as indicated by the application of cost or price analysis techniques. A bid may be rejected if IRI determines that the lack of balance poses an unacceptable risk.
4. IRI will conduct a source selection based as follows:

- Best value

IRI intends to make an award to the responsible Offeror based on the following evaluation factors:

**a) Technical evaluation, (including technical capabilities, proposed technical approach, and personnel qualifications) 40 percent.**

- *Proposal and CV indicate ability to meet the technical requirements laid out in the SOW – 20 percent.*
- *Reporting on trainings and recommendations for follow-up actions are high quality, clear and concise – 20 percent.*

**b) Past performance and experience in performing similar projects – 50 percent**

- *Demonstrated experience working in, or managing, a CSO – 20 percent.*
- *Demonstrated experience training CSOs on the requested topics in an international setting – 10 percent.*
- *Demonstrated experience planning and executing GOTV activities, voter education, and/or voter outreach for political campaigns – 20 percent.*

**c) Price – 10 percent.**

IRI intends to evaluate Offerors' proposals in accordance with these factors and make an award to the responsible Offeror whose proposal is most advantageous to the program.

5. If a cost realism analysis is performed, cost realism may be considered in evaluating performance or price.

**Submission Instructions:**

Bids must be submitted via email to Rachel Baranowski, at rbaranowski@iri.org, with the subject line "AFRICA2019ETHIOPIA23o" by the deadline listed above.

**IRI Obligations**

Issuance of this RFQ does not constitute a contractual commitment on the part of IRI, nor does it commit IRI to pay for costs incurred in the preparation and submission of a bid.

**Notice Listing Contract Clauses Incorporated by Reference**

IRI is required to make the Bidder subject to the clauses of the prime award. The resulting agreement incorporates one or more clauses by reference, with the same force and effect as if they were given in full text. Where "flow-down" to the Bidder is appropriate and applicable, references to "USAID" or "Department of State" shall be interpreted to mean "IRI", "Recipient" to mean "Contractor", and "Subrecipient" to mean "the Bidder". Included by reference are 2 C.F.R. 200 and USAID Standard Provisions for Non-US Non-governmental Organizations/US Department of State Standard Terms and Conditions.

**EXPERT RATE INFORMATION**

Name ( <i>Last, First, Middle</i> )	Proposed Rate:	Daily	Hourly
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Rates should be given for the last three (3) years. If employment history/salary information is applicable, list salaries separate for each year. If expert services is applicable, indicate the type of rate daily/hourly.

**EMPLOYMENT HISTORY - SALARY**

POSITION TITLE	EMPLOYER'S NAME AND ADDRESS POINT OF CONTACT & TELEPHONE #	Employment Period (M/D/Y)		Annual Salary <sup>1</sup> U.S. Dollars
		From	To	

**SPECIFIC EXPERT SERVICES**

SERVICES PERFORMED/TITLE	CLIENTS NAME AND ADDRESS POINT OF CONTACT & TELEPHONE #	Service Period (M/D/Y)		Units at Rate	Daily/Hourly Rate <sup>2</sup> In U.S. Dollars
		From	To		

**CERTIFICATION:** To the best of my knowledge, the above facts as stated are true and correct.

Signature	Date
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<sup>1</sup> Basic periodic payment for services rendered. Exclude bonuses, profit-sharing arrangements, commissions, consultant fees extra or overtime work payments, overseas differential or quarters, cost of living or dependent education allowances.

<sup>2</sup> A form of management fee whereby the client pays a set fee for providing professional services. Exclude cost reimbursements, bonuses, overtime work payments, overseas differential or quarters, cost of living, and any other allowances.