



**International
Republican Institute**
1225 Eye St. NW, Suite 700
Washington, DC 20005
(202) 408-9450
(202) 408-9462 fax
www.iri.org | @IRIGlobal

REQUEST FOR QUOTES

| | |
|--|---|
| Procurement Number: | MENA2019J05o |
| Open Date: | June 12, 2019 |
| Questions Deadline: | June 19, 2019 |
| Closing Deadline: | June 23, 2019 |
| Geographical Area Restrictions: | 937 |
| Point of Contact: | Layal Essoh, Senior Governance Manager, lessoh@iri.org |

Background:

The International Republican Institute (IRI) is a nonprofit, nonpartisan, organization dedicated to advancing freedom and democracy worldwide. Since 1983, IRI has worked to develop democratic institutions and ideals, carrying out a variety of international programs to promote freedom, self-government and the rule of law worldwide. IRI provides technical assistance in the areas of political party strengthening, developing civic institutions and open elections, promoting democratic governance and advancing the rule of law.

IRI's approach to improving democratic governance at the sub-national level focuses on strengthening both the supply and demand sides of the governance equation – the providers of government services, or the elected officials, and the women in the municipality. Strengthening the capacity of both is necessary to ensuring that the municipal governments are delivering services that meet the needs of citizens. One specific aspect of IRI's programming connecting citizens to government is the 'Empower' (Tamkeenik) program, working with women from poverty pockets in order to ensure that they exercise their voices and that their needs are heard and addressed. IRI is seeking a trainer to conduct trainings or facilitate meetings with government officials and the women of the Empower program.

Period of Performance:

One year from the date of signature with the option to extend until July 31, 2020.

Statement of Work:

Bidder will support various activities within the local governance team of IRI Jordan and provide consultative services as follows:

- Work alongside IRI staff to develop training curriculum and/or materials as needed which pertain to:
 - business planning
 - business marketing and operations
 - budgeting for home and business
 - fundraising

- strategic planning
- public speaking
- professional skills (time management, negotiation, communication)
- confidence building and improving community trust
- Conduct trainings on women's empowerment manual developed with IRI staff. Some trainings will be co-led by IRI staff.
- Produce a post-training report for each training conducted, including feedback on the usefulness of the content, attentiveness of participants, and progress toward objectives as outlined by IRI. Report written in English.
- Provide consultation for partners and participants on the implementation of technical skills as needed.
- Conduct a needs assessment meeting with partners along with IRI staff for project planning.
- Monthly meeting with local governance team to discuss work updates.

Qualifications

- Applicants must have a minimum of two years of experience conducting trainings, and /or working specifically on issues related to municipal governance, citizen engagement, political participation, or a related topic.
- Applicants must have a minimum of one year of experience working on gender specific issues.
- Applicants must have at least a basic knowledge of sub-national governance.
- Applicants must hold at least a bachelor's degree from an accredited university.
- Offeror should be willing to travel to all 12 governorates and stay overnight if necessary.

Technical Bid:

All bids submitted to IRI must include:

1. Information addressing your experience in providing each of the services identified in the above Statement of Work and your proposed specific approach for providing those services to IRI under this contract, including sufficient information to determine a clear definition of services as it relates to other providers that may be involved.
2. The name, address, and telephone and facsimile numbers of the bidder (and electronic address if available);
3. Bidders shall provide contact information for a minimum of three professional references with whom the applicant has had a working relationship within the last 24-month period. IRI may contact these individuals.
4. If the Bidder is a U.S. organization/resident, or a foreign organization/resident which has income effectively connected with the conduct of activities in the U.S. or has an office or a place of business or a fiscal paying agent in the U.S., the technical bids must contain Bidder's Taxpayer Identification Number.
5. Bids will not exceed 5 pages (not including cover page), using Times New Roman font, 1" margins.
6. Attachment requirements:
 - CV/Resume

- Expert Service Rate Form provided at the end of this solicitation. IRI may contact previous clients and employers for professional references and compensation confirmation.
7. Proposals should include 3 excerpts of activity reports written previously by the Offeror that detail work conducted in the governance field within Jordan.

IRI will not accept bids from offerors who are not able to provide all of the services required or do not meet the outlined technical criteria.

Price Bids must adhere to the following criteria:

IRI will pay directly (to the hotel and airline) for all preapproved travel related expenses including transportation, lodging, and meals for the contractors' participation in IRI activities and events. The daily and hourly rates submitted should, therefore, not include an assumption of costs incurred by the contractor for travel related expenses. All other expenses should be included within the daily and hourly rates, as no other expenses will be covered or reimbursed by IRI. Bids must be submitted in JOD, payments under any resulting contract will be made in this currency.

| Unit | Unit Price | Number of Units | Total |
|------------------------------|-------------------|------------------------|--------------|
| Hourly (Less than 8 hours) | | | |
| Daily Rate (8 hours or more) | | | |

RFQ Terms and Conditions:

1. Prospective Bidders are requested to review clauses incorporated by reference in the section "Notice Listing Contract Clauses Incorporated by Reference".
2. IRI may reject any or all bids if such is within IRI's interest.
3. Payment will be made upon receipt of detailed invoices and deliverables/services.
4. Proof of costs incurred, such as but not limited to receipts, pictures and financial documents may be requested during and for up to three years after the end of the contract period.
5. The Bidder's initial bid should contain the Bidder's best offer.
6. IRI reserves the right to make multiple contracts or partial contracts if, after considering administrative burden, it is in IRI's best interest to do so.
7. Discussions with Bidders following the receipt of a bid do not constitute a rejection or counteroffer by IRI.
8. IRI will hold all submissions as confidential and shall not be disclosed to third parties. IRI reserves the right to share bids internally, across divisions, for the purposes of evaluating the bids.
9. If IRI continues to require the goods and services and the price remains reasonable and within market norms, resulting contract may be renewed with 30 days' notice to the Contractor. Bidder must establish any price increase for each renewal year in the initial bid.
10. By submitting a bid, Bidder agrees to comply with all terms, conditions, and provisions included in the solicitation and agreement to the services identified

above, and will specifically identify any disagreement with or exceptions to the terms, conditions, and provisions.

11. Bidders confirm that the prices in the bid/proposal/application/quote have been arrived at independently, without any consultation, communication, or agreement with any other bidder or competitor for the purpose of restricting competition.
12. Bidders agree to disclose as part of the bid submission:
 - a. Any close, familial, or financial relationships with IRI staff and agents. For example, the bidder must disclose if a bidder's mother conducts volunteer trainings for IRI.
 - b. Any family or financial relationship with other bidders submitting bids. For example, if the bidder's father owns a company that is submitting another bid, the bidder must state this.
 - c. Any other action that might be interpreted as potential conflict of interest.

Evaluation and Award Process:

1. Bids will be evaluated by IRI for compliance with administrative requirements, recent and relevant past performance and experience in performing of similar projects by the Bidder, technical capabilities and proposed technical approach, the qualifications of the personnel for the project, and price. IRI may contact any Bidder for clarification or additional information, but Bidders are advised that IRI intends to evaluate the offers based on the written bids and reserves the right to make decisions based solely on the information provided with the initial bids. IRI may but is not obligated to conduct additional negotiations with the most highly rated Bidders prior to award of a contract, and may at its sole discretion elect to issue contracts to one or more Bidders.
2. Mathematical errors will be corrected in the following manner: If a discrepancy exists between the total price proposed and the total price resulting from multiplying the unit price by the corresponding amounts, then the unit price will prevail and the total price will be corrected. If there were a discrepancy between the numbers written out in words and the amounts in numbers, then the amount expressed in words will prevail. If the Bidder does not accept the correction, the offer will be rejected.
3. IRI may determine that a bid is unacceptable if the prices proposed are materially unbalanced between line items or sub-line items. Unbalanced pricing exists when, despite an acceptable total evaluated price, the price of one or more contract line items is significantly overstated or understated as indicated by the application of cost or price analysis techniques. A bid may be rejected if IRI determines that the lack of balance poses an unacceptable risk.
4. IRI intends to make an award to the responsible Offeror based on the following evaluation factors:
 - a) Technical evaluation, (including technical capabilities, proposed technical approach, and personnel qualifications) – 20 percent
 - b) Past performance and experience in performing similar projects – 40 percent
 - c) Organizational Capacity (ability to travel, willingness to stay overnight, fluency in Arabic and English) – 10 percent
 - e) Cost Effectiveness/Price –30 percent

IRI intends to evaluate Offerors' proposals in accordance with these factors and make an award to the responsible Offeror whose proposal is most advantageous to the program.

5. If a cost realism analysis is performed, cost realism may be considered in evaluating performance or price.

Submission Instructions:

Bids must be submitted via email to Layal Essoh, at lessoh@iri.org with the subject line "MENA2019J05o" by the deadline listed above.

IRI Obligations

Issuance of this RFQ does not constitute a contractual commitment on the part of IRI, nor does it commit IRI to pay for costs incurred in the preparation and submission of a bid.

Notice Listing Contract Clauses Incorporated by Reference

IRI is required to make the Bidder subject to the clauses of the prime award. The resulting agreement incorporates one or more clauses by reference, with the same force and effect as if they were given in full text. Where "flow-down" to the Bidder is appropriate and applicable, references to "USAID" or "Department of State" shall be interpreted to mean "IRI", "Recipient" to mean "Contractor", and "Subrecipient" to mean "the Bidder". Included by reference are 2 C.F.R. 200 and USAID Standard Provisions for Non-US Non-governmental Organizations/US Department of State Standard Terms and Conditions.

EXPERT RATE INFORMATION

| | | | |
|-----------------------------------|----------------|-------|--------|
| Name <i>(Last, First, Middle)</i> | Proposed Rate: | Daily | Hourly |
|-----------------------------------|----------------|-------|--------|

Rates should be given for the last three (3) years. If employment history/salary information is applicable, list salaries separate for each year. If expert services is applicable, indicate the type of rate daily/hourly.

EMPLOYMENT HISTORY - SALARY

| POSITION TITLE | EMPLOYER'S NAME AND ADDRESS POINT OF CONTACT & TELEPHONE # | Employment Period (M/D/Y) | | Annual Salary ¹ U.S. Dollars |
|----------------|---|---------------------------|----|--|
| | | From | To | |
| | | | | |
| | | | | |
| | | | | |

SPECIFIC EXPERT SERVICES

| SERVICES PERFORMED/TITLE | CLIENTS NAME AND ADDRESS POINT OF CONTACT & TELEPHONE # | Service Period (M/D/Y) | | Units at Rate | Daily/Hourly Rate ² In U.S. Dollars |
|--------------------------|--|------------------------|----|------------------|--|
| | | From | To | | |
| | | | | | |
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CERTIFICATION: To the best of my knowledge, the above facts as stated are true and correct.

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| Signature | Date |
|-----------|------|

¹ Basic periodic payment for services rendered. Exclude bonuses, profit-sharing arrangements, commissions, consultant fees extra or overtime work payments, overseas differential or quarters, cost of living or dependent education allowances.

² A form of management fee whereby the client pays a set fee for providing professional services. Exclude cost reimbursements, bonuses, overtime work payments, overseas differential or quarters, cost of living, and any other allowances.