

INVITATION FOR BIDS

Procurement Number:	AFRICA2020TZ06o
Open Date:	October 9, 2020
Questions Deadline:	October 15, 2020
Closing Deadline:	October 19, 2020
Geographical Area Restrictions:	937
Point of Contact:	Atem Malak; amalak@iri.org

Background:

The International Republican Institute (IRI) is a nonprofit, nonpartisan, organization dedicated to advancing freedom and democracy worldwide. Since 1983, IRI has worked to develop democratic institutions and ideals, carrying out a variety of international programs to promote freedom, self-government and the rule of law worldwide. IRI provides technical assistance in the areas of political party strengthening, developing civic institutions and open elections, promoting democratic governance and advancing the rule of law.

The International Republican Institute is registered with the government of Tanzania, with an office in Dar es Salaam. IRI regularly conducts programming activities throughout the city and surrounding areas. IRI is in need of a medical health insurance provider who will be able to provide such services to its staff based in Dar es Salaam, Tanzania.

Period of Performance:

Dater of signature to November 30, 2021 with the option to extend for a total duration of up to 5 years up in four one-year increments.

Technical Bid:

Interested bidders must present the technical bids outlining the following information: The selected insurance provider will be responsible for providing high quality coverage of medical expenses for local IRI seven (7) staff and their 13 dependents. Please provide the full scope of cover of the different health insurance policies that you are able to provide for a group our size. We would like as much detail as possible about the extent of coverage and whether the costs will be covered in full (100%) or in part, and if in part then up to what percentage for each item. We would like to be provided with the following details and coverage:

- Is there a network of doctors that is covered? If not, can the employee visit any doctor?
- Is each doctor visit paid by insurance at 100%, if not how much does the employee have to pay?
- Specify the scope of dental coverage such as surgical extraction & filling, root canal therapy, scaling, dental prescriptions and dental x-rays. Will each of the above covered in full or part?

- Specify coverage of optical services including yearly vision exam, surgeries, accidental injuries etc.
- Maternity benefits: specify extent of coverage, the frequency of office visits pre and post-delivery, C-sections and emergency procedures also detailing whether covered in full or part
- Specify diagnostic investigations coverage such as CT scan, MRI scan, blood work, and echocardiography
- Specify extent of coverage for investigation and surgery for cancer; is there any part of the treatment that will not be covered?
- Annual health checkups
- Scope of emergency service coverage at a local hospital
- Age limit for dependent children's coverage
- Scope of coverage for other major illnesses such as disabilities or an ongoing illness
- Is there an annual limit on per employee expenses for health treatment?
- What are the terms and conditions for terminating an agreement with the insurance provider? Notice period?
- Can a new beneficiary (spouse, dependent, new staff member) be added to or removed from the plan during the contract period? If so, please provide the cost per person adjustment that would be made to the contract.
- Specify any exclusions
- Provide a detailed coverage estimate for members (IRI staff) and their dependents
- Provide cost estimates for different policy types including monthly payments versus premium costs for the coverage period
- Provide details concerning coverage areas including Dar es Salaam and surrounding regions, network system if applicable, the co-pay system, the coverage percentage of treatments and procedures, and the duration of services to be eligible for use (i.e. maternity and surgery).

Please use Times New Roman, 12-point font. Proposals should be no longer than five (5) pages, with 1.5-line spacing, including appendixes (if necessary).

If the Bidder is a U.S. organization/resident, or a foreign organization/resident which has income effectively connected with the conduct of activities in the U.S. or has an office or a place of business or a fiscal paying agent in the U.S., the technical bids must contain Bidder's Taxpayer Identification Number.

Price information should be presented as a firm-fixed Unit Price for each of the deliverables identified below and in the format of the table below. Pricing must be valid for at least 60 (sixty) calendar days after the due date for proposal submission. The proposed Unit Price should be fixed and inclusive of all costs to perform, including inspection services, transportation, taxes, import duties (if any), and other levies. If there are any additional fees not reflected in the table below, such pricing must be fully described in the bid. Bids must be submitted in Tanzania shilling; payments under any resulting contract will be made in this currency.

Unit	Unit Cost	Number of Units	Total

IFB Terms and Conditions:

1. Prospective Bidders are requested to review clauses incorporated by reference in the section "Notice Listing Contract Clauses Incorporated by Reference". By submitting a bid, bidder agrees to comply with all terms, conditions, and provisions included in the solicitation and agreement to the services identified above, and will specifically identify any disagreement with or exceptions to the terms, conditions, and provisions.
2. IRI may reject any or all bids if such is within IRI's interest.
3. The Bidder's initial bid should contain the Bidder's best offer.
4. IRI reserves the right to make multiple awards or partial awards if, after considering administrative burden, it is in IRI's best interest to do so.
5. Discussions with Bidders following the receipt of a bid do not constitute a rejection or counteroffer by IRI.
6. IRI will hold all submissions as confidential and shall not be disclosed to third parties. IRI reserves the right to share bids internally, across divisions, for the purposes of evaluating the bids.
7. If IRI continues to require the goods and services and the price remains reasonable and within market norms, resulting contract may be renewed each year for up to 5 years with 30 days' notice to the Contractor. Bidder must establish any price increase for each renewal year in the initial bid.
8. Bidders confirm that the prices in the bid/proposal/application/quote have been arrived at independently, without any consultation, communication, or agreement with any other bidder or competitor for the purpose of restricting competition.
9. If applicable, Contractor must ensure that none of funds payable under this contract will be used to (1) procure or obtain, extend or renew a contract to procure or obtain; (2) enter into a contract (or extend or renew a contract) to procure; or (3) obtain the equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system in compliance with the National Defense Authorization Act. Covered telecommunications equipment and services mean any of the following:
 - i. Telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities).
 - ii. For the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities).
 - iii. Telecommunications or video surveillance services provided by such entities or using such equipment.

- iv. Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country. ([2 CFR 200.216](#)).
10. Bidders agree to disclose as part of the bid submission:
- a. Any close, familial, or financial relationships with IRI staff and agents. For example, the bidder must disclose if a bidder's mother conducts volunteer trainings for IRI.
 - b. Any family or financial relationship with other bidders submitting bids. For example, if the bidder's father owns a company that is submitting another bid, the bidder must state this.
 - c. Any other action that might be interpreted as potential conflict of interest.

Evaluation and Award Process:

1. IRI may contact any Bidder for clarification or additional information, but Bidders are advised that IRI intends to evaluate the offers based on the written bids and reserves the right to make decisions based solely on the information provided with the initial bids. IRI may but is not obligated to conduct additional negotiations with the most highly rated Bidders prior to award of a contract, and may at its sole discretion elect to issue contracts to one or more Bidders.
2. Mathematical errors will be corrected in the following manner: If a discrepancy exists between the total price proposed and the total price resulting from multiplying the unit price by the corresponding amounts, then the unit price will prevail and the total price will be corrected. If there were a discrepancy between the numbers written out in words and the amounts in numbers, then the amount expressed in words will prevail. If the Bidder does not accept the correction, the offer will be rejected.
3. IRI may determine that a bid is unacceptable if the prices proposed are materially unbalanced between line items or sub-line items. Unbalanced pricing exists when, despite an acceptable total evaluated price, the price of one or more contract line items is significantly overstated or understated as indicated by the application of cost or price analysis techniques. A bid may be rejected if IRI determines that the lack of balance poses an unacceptable risk.
4. IRI will conduct a source selection based as follows:
IRI intends to make an award to the responsible Bidder based on the following evaluation factors:
 - a) Quality of Coverage technical evaluation, (procedures and location covered under policy) – 40 percent
 - o *Meets the basic coverage standard which includes yearly exams, dental, optical, maternity, diagnostic services, and emergency – 20 percent*
 - o *Coverage of various services – 20 percent*
 - b) Medical Service Providers available under the policy – 20 percent
 - c) Policy cost per shared option (IRI staff and dependents) – 40 percent
 - o *Reasonable cost per employee and dependent for appropriate coverage – 20 percent*
 - o *Provides pricing for different levels of coverage – 20 percent*

IRI intends to evaluate bids in accordance with these factors and make an award to the responsible bidder whose proposal is most advantageous to the program.

5. If a cost realism analysis is performed, cost realism may be considered in evaluating performance or price.

Submission Instructions:

Bids must be submitted via email to AFRICA2020TZ06o with the subject line "AFRICA2020TZ06o" by the deadline listed above.

IRI Obligations

Issuance of this IFB does not constitute an award commitment on the part of IRI, nor does it commit IRI to pay for costs incurred in the preparation and submission of a quotation.

Notice Listing Contract Clauses Incorporated by Reference

IRI is required to make the contractor subject to the clauses of the prime award. This contract incorporates one or more clauses by reference, with the same force and effect as if they were given in full text. Where "flow-down" to the contractor is appropriate and applicable, references to "USAID" or "Department of State" shall be interpreted to mean "IRI", "Recipient" to mean "Contractor", and "Subrecipient" to mean "lower-tier subrecipients". Included by reference are 2 C.F.R. 200 and USAID Standard Provisions for Non-US Non-governmental Organizations/US Department of State Standard Terms and Conditions.