

INVITATION FOR BIDS

Procurement Number:	Eurasia2021M005o
Open Date:	Wednesday August 24, 2021, 12pm Chisinau time
Questions Deadline:	N/A
Closing Deadline:	Rolling deadline until June 30, 2022
Geographical Area Restrictions:	935
Point of Contact:	Lucia Efros, lefros@iri.org +373079722273

Background:

The International Republican Institute (IRI) is a nonprofit, nonpartisan, organization dedicated to advancing freedom and democracy worldwide. Since 1983, IRI has worked to develop democratic institutions and ideals, carrying out a variety of international programs to promote freedom, self-government and the rule of law worldwide. IRI provides technical assistance in the areas of political party strengthening, developing civic institutions and open elections, promoting democratic governance and advancing the rule of law.

IRI's work in Moldova is geared toward developing the capacity of political parties—with specific focus on internal structures and processes, financial compliance and outreach to voters. IRI's programming seeks to strengthen the ability political leaders to organize themselves and effectively communicate and represent the Moldovan citizens. In order to achieve this, IRI hosts a range of events in Moldova—both in Chisinau and throughout the many regions of Moldova.

IRI Moldova is seeking to contract with local vendors in Chisinau and/or in the surrounding regions of Moldova (e.g. Orhei, Cahul, Edinet, Anenii Noi, etc.) to provide accommodation, conference services, AV support, and catering for our various programming activities and events.

Period of Performance:

Date of contract signature – June 30, 2022

Technical Bid:

Interested bidders must present the technical bids outlining whether they can provide the following:

LODGING

Accessibility:

- Access for individuals with disabilities for all sites and amenities not including pools and fitness rooms

Parking:

- Secured on-site parking services. Complimentary parking strongly preferred

Each guest room must have:

- Individually controlled climate control and air-conditioning
- Bathroom amenities
- Toiletries
- Refrigerator emptied per IRI's request unless mini-bar is complimentary
- Wifi internet available for multiple devices, preferably complimentary
- Complimentary water
- Daily cleaning service

Additional contract terms and conditions:

- Offeror must agree to use translation and AV equipment provided by a third party if not able to provide their own translation and AV equipment.
- Offeror must agree to maintain the proposed prices until June 30, 2022 or provide three months' notice before changing prices for any items in the cost proposal.
- Offeror acknowledges that execution of the contract does not require IRI to utilize the services of the Offeror.
- The Offeror acknowledges that payments will be made for individual order placed by IRI upon satisfactory completion of each order
- Other terms and condition outlined in the enclosed agreement template. If the Offeror proposes to use Offeror's agreement, IRI termination and payment terms must be incorporated in the proposed agreement.

CONFERENCE SERVICES

Lodging:

- Minimum 10 room occupancy with single occupancy
- Minimum 10 room occupancy with double
- Late check-in
- Early check-out

Upon IRI's requests, each conference room rate must provide:

- Projectors
- Clickers/projector remote controls
- Flipcharts and markers
- Stage
- Podium
- Notebooks
- Pens
- Bottled water for each event guest
- Refreshments and tissue boxes at each table during events
- Trash bins boxes at each table during events
- Stationary microphones
- Radio microphones
- Speakers
- Mixer
- High speed internet service for unlimited number of devices

Catering services:

- Buffet coffee break
- Buffet breakfast
- Buffet lunch
- Buffet dinner service

Conference rooms:

- List the capacity of each conference room (persons per room), including area (m²) of each room and number of chairs provided
- If it is possible to provide floorplans of conference rooms, IRI requests floorplans from bidders to confirm layout and help plan for spacing of participants during COVID-19.

All conference rooms must be equipped with air-conditioning and good lighting system. Bidders agree to accommodate IRI's request to view the lodging and conference facilities in person. IRI favors Bidders willing to provide food samples.

COVID-19 Health and Safety Requirements

1. Bidders must provide a statement of the venue's COVID-19 health guidelines that abide by the Ministry of Health regulations as of August 1, 2021.

2. Bidders must be able to provide COVID-19 sanitation supplies: masks, sanitizers, wipes, etc.

3. Bidders must confirm that conference rooms will be thoroughly cleaned before participants arrive and between each session of events (wiping down surface of tables and armrests, sanitizing common buffet equipment, etc.)

If the Bidder is a U.S. organization/resident, or a foreign organization/resident which has income effectively connected with the conduct of activities in the U.S. or has an office or a place of business or a fiscal paying agent in the U.S., the technical bids must contain Bidder's Taxpayer Identification Number.

Price information should be presented as a firm-fixed Unit Price for each of the deliverables identified below and in the format of the table below. Pricing must be valid for at least 60 (sixty) calendar days after the due date for proposal submission. The proposed Unit Price should be fixed and inclusive of all costs to perform, including inspection services, transportation, taxes, import duties (if any), and other levies. If there are any additional fees not reflected in the table below, such pricing must be fully described in the bid.

Bidders shall provide proposals listing a unit cost of each item included in the table below. The number of units is the maximum number of units available at the time of the bid submission. **All costs must be in Moldovan lei (MDL). Bidders should provide two costs: one including value added tax (VAT) and one without VAT due to IRI Moldova tax exemption status.** For catering services, Bidders that provide multiple menu options must list cost per person for each available menu.

Half day is any reservation for less than 5 hours.

Full day is for any reservation over 5 hours.

For a fixed price contract:

Deliverable	Unit	Unit Cost (MDL, no VAT)	Unit Cost (MDL with VAT)
Lodging in Single room daily rate for reservations of 1-25 rooms	Per room		
Lodging in Single room daily rate for reservations of 25+ rooms	Per room		
Lodging in Double room daily rate for reservations of 1 to 25 rooms	Per room		
Lodging in Double room daily rate for reservations of 25+ rooms	Per room		
Late check-in	Per room		
Early check-out	Per room		
Conference room with capacity for 10 people	Half day		
Conference room with capacity for 10 people	Day		
Conference room with capacity for 25 people	Half Day		
Conference room with capacity for 25 people	Day		
Conference room with capacity for 50 people	Half Day		
Conference room with capacity for 50 people	Day		
Conference room with capacity for 100 people	Half Day		
Conference room with capacity for 100 people	Day		
Conference room with capacity for 200 people	Half Day		
Conference room with capacity for 200 people	Day		
Projector	Half Day		
Projector	Day		
Clickers/projector remote controls	Half Day		
Clickers/projector remote controls	Day		

Flipcharts and markers	Half Day		
Flipcharts and markers	Day		
Portable Stage	Half Day		
Portable Stage	Day		
Podium	Half Day		
Podium	Day		
Notebooks	Per notebook		
Pen	Per pen		
Stationary microphones	Half Day		
Stationary microphones	Day		
Radio microphone	Half Day		
Radio microphone	Day		
Speaker	Half Day		
Speaker	Day		
Mixer	Half Day		
Mixer	Day		

No reimbursement allowed

IFB Terms and Conditions:

1. Prospective Bidders are requested to review clauses incorporated by reference in the section “Notice Listing Contract Clauses Incorporated by Reference”. By submitting a bid, bidder agrees to comply with all terms, conditions, and provisions included in the solicitation and agreement to the services identified above, and will specifically identify any disagreement with or exceptions to the terms, conditions, and provisions.
2. IRI may reject any or all bids if such is within IRI’s interest.
3. The Bidder’s initial bid should contain the Bidder’s best offer.
4. IRI reserves the right to make multiple awards or partial awards if, after considering administrative burden, it is in IRI’s best interest to do so.
5. Discussions with Bidders following the receipt of a bid do not constitute a rejection or counteroffer by IRI.
6. IRI will hold all submissions as confidential and shall not be disclosed to third parties. IRI reserves the right to share bids internally, across divisions, for the purposes of evaluating the bids.
7. Bidders confirm that the prices in the bid/proposal/application/quote have been arrived at independently, without any consultation, communication, or agreement with any other bidder or competitor for the purpose of restricting competition.
8. By applying to this IFB, applicant is certifying that if it is awarded a contract, none of funds payable under the resulting contract will be used to (1) procure or obtain, extend or renew a contract to procure or obtain; (2) enter into a contract (or extend or renew a contract) to procure; or (3) obtain the equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part

of any system in compliance with the National Defense Authorization Act. Covered telecommunications equipment and services mean any of the following:

- i. Telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities).
 - ii. For the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities).
 - iii. Telecommunications or video surveillance services provided by such entities or using such equipment.
 - iv. Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country. ([2 CFR 200.216](#)).
9. Bidders agree to disclose as part of the bid submission:
- a. Any close, familial, or financial relationships with IRI staff and agents. For example, the bidder must disclose if a bidder's mother conducts volunteer trainings for IRI.
 - b. Any family or financial relationship with other bidders submitting bids. For example, if the bidder's father owns a company that is submitting another bid, the bidder must state this.
 - c. Any other action that might be interpreted as potential conflict of interest.

Evaluation and Award Process:

1. IRI may contact any Bidder for clarification or additional information, but Bidders are advised that IRI intends to evaluate the offers based on the written bids and reserves the right to make decisions based solely on the information provided with the initial bids. IRI may but is not obligated to conduct additional negotiations with the most highly rated Bidders prior to award of a contract and may at its sole discretion elect to issue contracts to one or more Bidders.
2. Mathematical errors will be corrected in the following manner: If a discrepancy exists between the total price proposed and the total price resulting from multiplying the unit price by the corresponding amounts, then the unit price will prevail and the total price will be corrected. If there were a discrepancy between the numbers written out in words and the amounts in numbers, then the amount expressed in words will prevail. If the Bidder does not accept the correction, the offer will be rejected.
3. IRI may determine that a bid is unacceptable if the prices proposed are materially unbalanced between line items or sub-line items. Unbalanced pricing exists when, despite an acceptable total evaluated price, the price of one or more contract line items is significantly overstated or understated as indicated by the application of cost or price analysis techniques. A bid may be rejected if IRI determines that the lack of balance poses an unacceptable risk.
4. IRI will conduct a source selection based as follows:

IRI intends to make an award to the responsible Bidder based on the following evaluation factors:

- a) Technical capabilities and terms of agreement – 40 percent
 - 1. *Variety of options for conference room sizes (20 percent)*
 - 2. *Complimentary services (wifi, water, tea, coffee, flipcharts, mini bar, secured parking, etc.) (10 percent)*
 - 3. *Flexible reservation and cancellation terms (10 percent)*
- b) Quality Service as indicated by reviews and/or references – 20 percent
- c) Price – 40 percent

IRI intends to evaluate bids in accordance with these factors and make an award to the responsible bidder whose proposal is most advantageous to the program.

- 5. If a cost realism analysis is performed, cost realism may be considered in evaluating performance or price.

Submission Instructions:

Bids must be submitted via email to Lucia Efros, at lefros@iri.org with the subject line “Eurasia2021M005o” by the deadline listed above.

Bidders are requested to provide a sample contract template for review. If no template is available, IRI will use our template. Bidder is advised to include all its applicable terms and conditions on the bid.

Bids should be under 15 pages total.

Bidders should specify whether there is a fee for cancellation of a reservation.

Bidders should include a fire safety inspection certificate or certification document to show that they are in compliance with local fire safety codes.

Bidders should provide 3 reviews and/or reference information from former clients (preferably other organizations or businesses that used the conference spaces).

Where possible, IRI requests floorplans from bidders to confirm layout and help plan for spacing of participants during COVID-19.

IRI Obligations

Issuance of this IFB does not constitute an award commitment on the part of IRI, nor does it commit IRI to pay for costs incurred in the preparation and submission of a quotation.

Notice Listing Contract Clauses Incorporated by Reference

IRI is required to make the contractor subject to the clauses of the prime award. This contract incorporates one or more clauses by reference, with the same force and effect as if they were

given in full text. Where “flow-down” to the contractor is appropriate and applicable, references to “USAID” or “Department of State” shall be interpreted to mean “IRI”, “Recipient” to mean “Contractor”, and “Subrecipient” to mean “lower-tier subrecipients”. Included by reference are 2 C.F.R. 200 and USAID Standard Provisions for Non-US Non-governmental Organizations/US Department of State Standard Terms and Conditions.