

## REQUEST FOR PROPOSALS

<b>Procurement Number:</b>	AFRICA2022SUDAN06o
<b>Open Date:</b>	June 10, 2022
<b>Questions Deadline:</b>	June 20, 2022
<b>Closing Deadline:</b>	June 25 , 2022
<b>Geographical Area Restrictions:</b>	935
<b>Point of Contact:</b>	Eric Peterman, <a href="mailto:epeterman@iri.org">epeterman@iri.org</a>

### Background

The International Republican Institute (IRI) is a nonprofit, nonpartisan, organization dedicated to advancing freedom and democracy worldwide. Since 1983, IRI has worked to develop democratic institutions and ideals, carrying out a variety of international programs to promote freedom, self-government and the rule of law worldwide. IRI provides technical assistance in the areas of political party strengthening, developing civic institutions and open elections, promoting democratic governance and advancing the rule of law.

IRI office in Sudan will conduct focus group discussions to supplement ongoing citizen polling within the country in order to identify priority concerns of Sudanese citizens.

### Period of Performance

From the date of signature to six months after the date of signature, with the option to extend for a total duration of up to 3 years up in two one-year increments.

### Statement of Work

The International Republican Institute is currently seeking a vendor to assist in the collection of citizen opinions and priorities amidst Sudan's democratic transition. Specifically, IRI is seeking a qualified, experienced vendor to collect information to assess current attitudes of a diverse set of Sudanese citizens about their priority issues in Sudan's transitional period.

### Objectives of the Research

IRI needs to:

- Understand citizen's perception of Sudan's political transition and their expectations
- Understand citizen's perception of the ongoing national dialogue process
- Understand citizen's general perception of Sudan's political trajectory

### Methodology

Potential vendors are invited to submit proposals, in which pricing should be specific to the scope. Focus group discussions, each lasting approximately 90-120 minutes and attended by 8-10 participants each, should take place in the following five areas:

- Darfur (in one of the state capital cities, preferably Al Fashir)
- South (South Kordofan – Kadugli city)
- North (River Nile state – Ad-Damir city)
- East (Red Sea state – Port Sudan city)
- Khartoum

In each location all of the following types of focus groups should be conducted:

- Young Men (between the ages of 18 and 35)
- Young Women (between the ages of 18 and 35)
- Men (aged 36 and over)
- Women (aged 36 and over)

In some locations, it might be more conducive for an open conversation to also split groups by ethnicity. In such cases, the bidder may conduct two mini-groups instead of a full group, for example a mini-group of 4-5 participants with young men from ethnic group A and a mini-group of 4-5 participants with young men from ethnic group B.

Additionally, the firm will conduct one FGD with a religious minority group, such as Coptic Christians, Catholics, or others, for a total of 21 FGDs.

All participants should be:

- Recruited from different neighborhoods within the research location areas
- Participants in the same focus group should not know one another
- Education and occupation should be mixed
- No participants should have participated in a focus group or in-depth interviews study in the past 12 months.

### **General Responsibilities of the Offeror**

Offeror will be responsible for managing all logistical aspects of the project above and should engage offeror's local support staff as necessary to complete the following:

- **Screener:** IRI will provide a draft screening questionnaire within two weeks of the contract award based on the specifications above. The Offeror will review and offer edits within three working days of receipt. Following IRI approval, the Offeror will translate the screener into Arabic. IRI reserves the right to review the translation prior to recruitment launch.
- **Recruiting participants:** Offeror will recruit all participants according to the screening criteria listed above. At least one week prior to the start of the first focus group session the Offeror will provide a brief description of the composition of the

groups in terms of age, gender, occupation, etc. Offeror should recruit 8-10 participants for each group as well as 2-3 alternates in case any of the original participants are unable to participate. All participants will be required to give written informed consent to participate in this study. IRI will provide draft informed consent language which may be adjusted by the offeror in order to conform to any specific legal requirements in Sudan.

- **Discussion guide.** IRI will provide the draft discussion guide within two weeks of contract award. Offeror will be welcome to offer suggestions for improvement and is expected to format and translate the discussion guide into Arabic. IRI reserves the right to review the translation(s.) At least one week prior to the first planned session, the discussion guide will be piloted with a group of 8-10 pilot participants who fit the recruitment criteria. This pilot will be moderated by the same moderator who will moderate the actual groups. The pilot session(s) will be video (preferred) or audio recorded and the recording will be provided to IRI. The Offeror will prepare a 1–2-page pilot report, based on a template provided by IRI. Once IRI has reviewed the template, some modification of the discussion guide may be required.
- **Focus group moderator.** Offeror will provide a trained and experienced moderator for discussions in each city. The moderators should familiarize themselves with the topic of discussion prior to the discussions.
- **Pre-Session Questionnaire.** IRI will supply a questionnaire that all participants will need to complete prior to each FGD. The offeror will translate it into Sudanese Arabic. It will take about 15 minutes to complete. The offeror should have staff on hand to work with illiterate participants to complete the questionnaire. Completed questionnaire will be entered into an English language excel spreadsheet that IRI will supply. The questionnaires will contain up to 5 open-ended questions answers to which will need to be translated into English.
- **Observation.** Offeror will ensure that an IRI staff member who speaks Sudanese Arabic can unobtrusively observe all FGDs.
- **Recording of focus group discussions.** Audio record all aspects of research necessary for full and accurate data collection, transcript generation and inclusion of illustrative samples in the final analytical report. Offeror will record focus groups in high quality with clear sound.
- **Written summary of focus group discussions.** Offeror will provide a 2-3 page written summary of each focus group discussion in idiomatic English within one week after the final focus group session. A template will be provided by IRI.
- **Transcripts.** Offeror will provide IRI with full verbatim transcripts in Arabic of each discussion that will identify each participant speaker by number or first name.
- **Analytical Report.** Offeror will analyze all discussions, and write and edit final analytic report for review, editing and acceptance by IRI. IRI will provide a report template. The report is expected to synthesize findings across all

participants and all discussion sessions, while noting any major differences of opinions between participants and sessions. The report must present actual analysis (i.e. not mere description) and illustrative quotes from participants. The report must be in idiomatic English, and include a one or two page/slide executive summary, addressing the research needs outlined above. The length will be 25-30 pages.

## **Deliverables**

- Finalized discussion guide (incl. translation where applicable)
- Proposed Participant Profile
- Written summary as specified above.
- Audio recordings of the discussions. Recording should be delivered to IRI electronically (for example via a file transfer service) or delivered to the local IRI office.
- Full transcripts of all discussions, as described above.
- Analytical Report

## **Timing**

The focus group discussions should be held no less than 10 weeks from the date of contract; the exact timing needs to be determined in close consultation with IRI.

Proposals should contain:

- List of qualitative projects you conducted with similar specifications in this market
- Name and explain the role of subcontractors (if any)
- Proposed timeline for the project
- State if you are to comply with all requirements listed on this SOW without alterations. If any proposed alterations, explain.
- Describe recruitment plan
- Describe fieldwork quality assurance measures (if any)
- Describe analysis plan
- Provide proposed moderator(s) CV/Resume
- Describe anticipated challenges if any

Please explain your capacity to conduct focus groups in the following locations:

- Darfur (in one of the state capital cities, preferably Al Fashir)
- South (South Kordofan – Kadugli city)
- North (River Nile state – Ad-Damir city)
- East (Red Sea state – Port Sudan city)
- Khartoum

## **Technical Proposals**

All proposals submitted to IRI must include:

1. Please submit all bids on official letterhead in Times New Roman 11-point font containing a brief organizational description, budget for services and any descriptions of specialized products or services relevant to the bid
2. Information addressing Bidder’s experience in providing each of the services identified in the above Statement of Work and Bidder’s proposed specific approach for providing those services to IRI under this contract, including sufficient information to determine a clear definition of services as it relates to other providers that may be involved.
3. The name, address, and telephone and facsimile numbers of the Bidder (and electronic address if available). If the Bidder is a firm, name(s) should be provided for individuals authorized to conduct business on behalf of the firm.
4. Bidders may provide a list of up to three references for work performed of a similar nature during the last three years, along with contact details. IRI may contact the references to evaluate past performance.
5. If the Bidder is a U.S. organization/resident, or a foreign organization/resident which has income effectively connected with the conduct of activities in the U.S. or has an office or a place of business or a fiscal paying agent in the U.S., the information submitted must contain Bidder’s Taxpayer Identification Number.
6. Proposals will not exceed 10 pages (not including cover page).

### Price Proposals

Bidders must propose a firm-fixed Unit Price for each of the deliverables identified below and in the format of the table below. The Bidder’s pricing must be valid for at least 60 (sixty) calendar days after the due date for proposal submission. The proposed Unit Price should be fixed and inclusive of all costs to perform, including inspection services, transportation, taxes, import duties (if any), and other levies. To the extent that a Bidder proposed to include any pricing not reflected in the table below, such pricing must be fully described in the proposal. Proposals must be submitted in USD, payments under any resulting contract will be made in this currency. IRI requests that offerors include in their price any withholding tax or VAT Tax.

<b>Unit/ Deliverable</b>	<b>Number of Units</b>	<b>Unit Cost</b>
Finalized discussion guide (incl. translation where applicable)		
Proposed Participant Profile		
Written summary as specified above		
Full transcripts of all discussions as described above		
Audio recordings of the discussions with clear audio		
Analytic report of 25-30 pages in MS Word		

### Evaluation and Award Process

1. IRI may contact any Bidder for clarification or additional information, but Bidders are advised that IRI intends to evaluate the offers based on the written proposals, without discussions, and reserves the right to make decisions based solely on the information provided with the initial proposals. IRI may but is not obligated to conduct additional

negotiations with the most highly rated Bidders prior to award of a contract, and may at its sole discretion elect to issue contracts to one or more Bidders.

2. Mathematical errors will be corrected in the following manner: If a discrepancy exists between the total price proposed and the total price resulting from multiplying the unit price by the corresponding amounts, then the unit price will prevail and the total price will be corrected. If there is a discrepancy between the numbers written out in words and the amounts in numbers, then the amount expressed in words will prevail. If the Bidder does not accept the correction, the offer will be rejected.
3. IRI may determine that a proposal is unacceptable if the prices proposed are materially unbalanced between line items or sub-line items. Unbalanced pricing exists when, despite an acceptable total evaluated price, the price of one or more contract line items is significantly overstated or understated as indicated by the application of cost or price analysis techniques. A proposal may be rejected if IRI determines that the lack of balance poses an unacceptable risk.
4. IRI will conduct a source selection based as follows:  
IRI intends to make an award to the responsible Bidder based on the following evaluation factors:
  - a) Technical evaluation, (including technical capabilities, proposed technical approach, and personnel qualifications) – 40 percent
    - o *Recruitment plan* – 20 percent
    - o *Capacity to perform scope of work* – 20 percent
  - b) Past performance and experience in performing similar projects – 30 percent
  - c) Price – 30 percent

IRI intends to evaluate Bidders' proposals in accordance with these factors and make an award to the responsible Bidder whose proposal is most advantageous to the program.

5. If a cost realism analysis is performed, cost realism may be considered in evaluating performance or price.

### **Submission Instructions**

Bids must be submitted via email to Eric Peterman, [epeterman@iri.org](mailto:epeterman@iri.org) with the subject line "AFRICA2022SUDAN06o" by the deadline listed above.

### **RFP Terms and Conditions**

1. Prospective Bidders are requested to review clauses incorporated by reference in the section "Notice Listing Contract Clauses Incorporated by Reference".
2. IRI may reject any or all proposals if such is within IRI's interest.
3. Proof of costs incurred, such as but not limited to receipts, pictures and financial documents, may be requested during and for up to three years after the end of the contract period.
4. The Bidder's initial proposal should contain the Bidder's best offer.
5. Payment will be made upon receipt of invoices and deliverables/services.
6. Discussions with Bidders following the receipt of a proposal do not constitute a rejection or counteroffer by IRI.

7. IRI will hold all submissions as confidential and submissions shall not be disclosed to third parties. IRI reserves the right to share proposals internally, across divisions, for the purposes of evaluating the proposals.
8. For any currency conversion, the exchange rate to US Dollars listed on oanda.com on the closing date of this solicitation shall be used.
9. Every contract will contain provisions governing termination for cause and termination for convenience.
10. By submitting a proposal, offeror agrees to comply with all terms, conditions, and provisions included in the solicitation and agreement to the services identified above, and will specifically identify any disagreement with or exceptions to the terms, conditions, and provisions.
11. Offerors confirm that the prices in the proposal/proposal/application/quote have been arrived at independently, without any consultation, communication, or agreement with any other Bidder or competitor for the purpose of restricting competition.
12. If IRI continues to require the goods and services and the price remains reasonable and within market norms, resulting contract may be renewed each year for up to 5 years with 30 days' notice to the Contractor. Bidder must establish any price increase for each renewal year in the initial bid.
13. By applying to this RFP, applicant is certifying that if it is awarded a contract, none of funds payable under the resulting contract will be used to (1) procure or obtain, extend or renew a contract to procure or obtain; (2) enter into a contract (or extend or renew a contract) to procure; or (3) obtain the equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system in compliance with the National Defense Authorization Act. Covered telecommunications equipment and services mean any of the following:
  - i. Telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities).
  - ii. For the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities).
  - iii. Telecommunications or video surveillance services provided by such entities or using such equipment.
  - iv. Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country. ([2 CFR 200.216](#)).
14. Bidders agree to disclose as part of the proposal submission:
  - o Any close, familial, or financial relationships with IRI staff and agents. For example, the Bidder must disclose if a Bidder's mother conducts volunteer trainings for IRI.

- Any family or financial relationship with other Bidders submitting proposals. For example, if the Bidder's father owns a company that is submitting another proposal, the Bidder must state this.
- Any other action that might be interpreted as potential conflict of interest.

### **Notice Listing Contract Clauses Incorporated by Reference**

IRI is required to make the contractor subject to certain flowdown clauses of the prime award. This awarded contract will incorporate one or more clauses by reference, with the same force and effect as if they were given in full text. Where "flow-down" to the contractor is applicable, references to "USAID/Department of State" shall be interpreted to mean "IRI", "Recipient" to mean "Contractor", and "Subrecipient" to mean "lower-tier subcontractor." Included by reference are the applicable provisions contained in Appendix II to 2 CFR Part 200 and USAID Standard Provisions for Non-US Non-governmental Organizations/US Department of State Standard Terms and Conditions.

### **IRI Obligations**

Issuance of this RFP does not constitute an award commitment on the part of IRI, nor does it commit IRI to pay for costs incurred in the preparation and submission of a proposal or quotation.

### **Required Certifications**

The following certificates need to be signed by all Bidders. These certifications are an integral part of the quotation/proposal. Please print them off and send back to us with your proposal after signature on each certificate. They are:

- Certification regarding debarment, suspension, ineligibility and voluntary exclusion lower tier covered transactions
- Authorized Individuals
- Certification Regarding Lobbying

## **CERTIFICATION REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION LOWER TIER COVERED TRANSACTIONS**

This certification implements Executive Order 12549, Debarment and Suspension and the requirements set forth in 2.C.F.R. 180, Subpart C.”

Copies of the regulations may be obtained by contacting the person to which this proposal is submitted.

1. By signing and submitting this proposal/application/quote, the prospective lower tier participant is providing the certification set out below.
2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.
3. The prospective lower tier participant shall provide immediate written notice to the person to which this proposal/application/quote is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
4. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participant," "person," "primary covered transaction," "principal," "proposal," and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of the rules implementing Executive Order 12549.
5. The prospective lower tier participant agrees by submitting this proposal/application/quote that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the IRI.
6. The prospective lower tier participant further agrees by submitting this proposal/application/quote that it will include the clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion--Lower Tier Covered Transactions," without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals.
8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
9. Except for transactions authorized under paragraph 5 above, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a

person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

1. The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals are presently debarred, suspended, proposed for disbarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
2. Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

Signature: \_\_\_\_\_  
Date: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title/Position: \_\_\_\_\_  
Entity Name: \_\_\_\_\_  
Address: \_\_\_\_\_

## Authorized Individuals

The offeror/bidder/applicant represents that the following persons are authorized to negotiate on its behalf with IRI and to bind the recipient in connection with this procurement:

Name	Title	Telephone	Email

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Name: \_\_\_\_\_

Title/Position: \_\_\_\_\_

Entity Name: \_\_\_\_\_

## CERTIFICATION REGARDING LOBBYING

The undersigned certifies, to the best of his or her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal Cooperative Agreement, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment or modification of any Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned must complete and submit Standard Form-LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.
3. The undersigned must require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients must certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, United States Code. Any person who fails to file the required certification will be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Name: \_\_\_\_\_

Title/Position: \_\_\_\_\_

Entity Name: \_\_\_\_\_

Address: \_\_\_\_\_