

## INVITATION FOR BIDS

<b>Procurement Number:</b>	AFRICA2022Ethiopia01o
<b>Open Date:</b>	May 12, 2022
<b>Questions Deadline:</b>	May 17, 2022
<b>Closing Deadline:</b>	July 1, 2022
<b>Geographical Area Restrictions:</b>	935
<b>Point of Contact:</b>	Jeff Kempler, <a href="mailto:jkempler@iri.org">jkempler@iri.org</a>

### Background:

The International Republican Institute (IRI) is a nonprofit, nonpartisan, organization dedicated to advancing freedom and democracy worldwide. Since 1983, IRI has worked to develop democratic institutions and ideals, carrying out a variety of international programs to promote freedom, self-government and the rule of law worldwide. IRI provides technical assistance in the areas of political party strengthening, developing civic institutions and open elections, promoting democratic governance and advancing the rule of law.

IRI conducts programming in Addis Ababa and regionally around Ethiopia. IRI is seeking conference services for in-country trainings, events, and conferences.

### Period of Performance:

Date of signature to one year; with the option to extend for a total duration of up to 5 years in four one-year increments.

### Statement of Work:

Interested bidders must present the technical bids outlining the following information:

#### 1. Conference rooms/event spaces:

The bidder must have conference rooms to accommodate the following number of people. While being able to accommodate all conference room capacity is preferred, it is not a requirement to bid:

- Conference room with capacity for 300 people.
- Conference room with capacity for 200 people
- Conference room with capacity for 100 people.
- Conference room with capacity for 50 people
- Conference room with capacity for 25 people

All conference rooms must be equipped with a good lighting system.

Bidders agree to accommodate IRI's request to view the conference facilities in person.

## **Required Services**

Upon IRI's requests for conference services, each conference room rate must include costs for the following services; please note if the hotel does not provide any of the items below in the conference services packages:

- Projectors
- Flipcharts and markers
- Podium
- Notebooks
- Pens
- Bottled water for each event guest
- Tissue boxes at each table during events
- Radio microphones
- Speakers
- Mixer
- Internet service for unlimited number of devices

## **2. Catering services**

Bidders should provide full day and half day conference packages rates per day inclusive of catering services listed below:

- Buffet coffee break
- Buffet breakfast
- Buffet lunch
- Buffet dinner service

## **3. Security: Preference will be given to qualified Offerors that are able to provide the following:**

- Guards at each hotel entrance 24/7/365
- Metal detector at the entrance 24/7/365
- Vehicle security check 24/7/365
- Ability to increase level of security per IRI's request
- CCTV capabilities preferred

## **Accessibility:**

- Access for individuals with disabilities for all sites and amenities (not including pools and fitness rooms)

## **Parking:**

- Secured on-site parking services. Complimentary parking strongly preferred.

## **Amenities:**

- Electricity 24/7, with independent power source preferred.

**Additional contract terms and conditions:**

- Bidder must agree to use translation and AV equipment provided by a third party
- Offeror must agree to maintain the proposed prices for the initial contract period
- Offeror acknowledges that execution of the contract does not require IRI to utilize the services of the Offeror.
- The Offeror acknowledges that payments will be made for each individual order placed by IRI upon the satisfactory completion of each order.
- If the Bidder proposes to use Offeror's agreement, IRI termination and payment terms must be incorporated in the proposed agreement.

**Offerors can provide some or all services requested. Offerors agree to accommodate IRI's request to view conference facilities in person.**

**Technical Bid:**

Interested bidders must present technical bids on official letterhead in English, not to exceed 20 pages (not including cover page) pages, in 12-point font, outlining the following information:

- Information addressing Bidder's background and experience in providing each of the services identified in the above Statement of Work.
- Specific approach for providing those services to IRI.
- The contact information for the designated representative.
- Provide a list of up to three references for work performed of a similar nature during the last two years, along with contact details.
- Full description of conference spaces available, including how they may be configured, preferably with photos or links to a website with photos
- Any documents containing terms, conditions, or policies relevant to the services solicited.
- Bidder should submit proof of their authorization to provide hotel and conference services in Ethiopia.

The Offeror acknowledges that payments will be made for individual order placed by IRI upon satisfactory completion of each order

If the Bidder is a U.S. organization/resident, or a foreign organization/resident which has income effectively connected with the conduct of activities in the U.S. or has an office or a place of business or a fiscal paying agent in the U.S., the technical bids must contain Bidder's Taxpayer Identification Number.

Price information should be presented as a firm-fixed Unit Price for each of the deliverables identified below and in the format of the table below. Pricing must be valid for at least 60 (sixty) calendar days after the due date for proposal submission. The proposed Unit Price should be fixed and inclusive of all costs to perform, including inspection services, transportation, taxes, import duties (if any), and other levies. If there are any additional fees not reflected in the table below, such pricing must be fully described in the bid. Bids must be submitted in USD; payments under any resulting contract will be made in this currency.

<b>Item</b>	<b>Unit</b>	<b>Amount in USD</b>
Conference room with capacity for 300 people	Room/day	
Conference room with capacity for 300 people	Room/half day	
Conference room with capacity for 200 people	Room/day	
Conference room with capacity for 200 people	Room/half day	
Conference room with capacity for 100 people	Room/day	
Conference room with capacity for 100 people	Room/half day	
Conference room with capacity for 50people	Room/day	
Conference room with capacity for 50people	Room/half day	
Conference room with capacity for 25people	Room/day	
Conference room with capacity for 25 people	Room/half day	
Projector rental	Per day	
Projector Rental	Per hour	
Flipchart	item	
Podium Rental	Per day	
Podium rental	Per hour	
Notebook	Per person	
Pen	Per person	
Speaker rental	Per day	
Speaker rental	Per hour	
Microphone rental	Per day	
Microphone rental	Per hour	
Mixer	Per Day	
Mixer	Per hour	
Buffet tea/coffee break	Per person	
Buffet Breakfast	Per person	
Buffet Lunch	Per person	
Buffet Dinner	Per person	

**IFB Terms and Conditions:**

1. Prospective Bidders are requested to review clauses incorporated by reference in the section “Notice Listing Contract Clauses Incorporated by Reference”. By submitting a bid, bidder agrees to comply with all terms, conditions, and provisions included in the solicitation and agreement to the services identified above, and will specifically identify any disagreement with or exceptions to the terms, conditions, and provisions.
2. IRI may reject any or all bids if such is within IRI’s interest.
3. The Bidder’s initial bid should contain the Bidder’s best offer.
4. IRI reserves the right to make multiple awards or partial awards if, after considering administrative burden, it is in IRI’s best interest to do so.
5. Discussions with Bidders following the receipt of a bid do not constitute a rejection or counteroffer by IRI.
6. IRI will hold all submissions as confidential and shall not be disclosed to third parties. IRI reserves the right to share bids internally, across divisions, for the purposes of evaluating the bids.
7. If IRI continues to require the goods and services and the price remains reasonable and within market norms, resulting contract may be renewed each

- year for up to 5 years with 30 days' notice to the Contractor. Bidder must establish any price increase for each renewal year in the initial bid.
8. Bidders confirm that the prices in the bid/proposal/application/quote have been arrived at independently, without any consultation, communication, or agreement with any other bidder or competitor for the purpose of restricting competition.
  9. By applying to this IFB, applicant is certifying that if it is awarded a contract, none of funds payable under the resulting contract will be used to (1) procure or obtain, extend or renew a contract to procure or obtain; (2) enter into a contract (or extend or renew a contract) to procure; or (3) obtain the equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system in compliance with the National Defense Authorization Act. Covered telecommunications equipment and services mean any of the following:
    - i. Telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities).
    - ii. For the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities).
    - iii. Telecommunications or video surveillance services provided by such entities or using such equipment.
    - iv. Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country. ([2 CFR 200.216](#)).
  10. Bidders agree to disclose as part of the bid submission:
    - a. Any close, familial, or financial relationships with IRI staff and agents. For example, the bidder must disclose if a bidder's mother conducts volunteer trainings for IRI.
    - b. Any family or financial relationship with other bidders submitting bids. For example, if the bidder's father owns a company that is submitting another bid, the bidder must state this.
    - c. Any other action that might be interpreted as potential conflict of interest.

#### **Evaluation and Award Process:**

1. IRI may contact any Bidder for clarification or additional information, but Bidders are advised that IRI intends to evaluate the offers based on the written bids and reserves the right to make decisions based solely on the information provided with the initial bids. IRI may but is not obligated to conduct additional negotiations with the most highly rated Bidders prior to award of a contract, and may at its sole discretion elect to issue contracts to one or more Bidders.

2. Mathematical errors will be corrected in the following manner: If a discrepancy exists between the total price proposed and the total price resulting from multiplying the unit price by the corresponding amounts, then the unit price will prevail and the total price will be corrected. If there were a discrepancy between the numbers written out in words and the amounts in numbers, then the amount expressed in words will prevail. If the Bidder does not accept the correction, the offer will be rejected.
3. IRI may determine that a bid is unacceptable if the prices proposed are materially unbalanced between line items or sub-line items. Unbalanced pricing exists when, despite an acceptable total evaluated price, the price of one or more contract line items is significantly overstated or understated as indicated by the application of cost or price analysis techniques. A bid may be rejected if IRI determines that the lack of balance poses an unacceptable risk.
4. IRI will conduct a source selection based as follows:  
IRI intends to make an award to the responsible Bidder based on the following evaluation factors:
  - a) Service - **45 Points**
    - Extent to which bidder can furnish all services/spaces requested-45 points
  - b) Extent to which bidder provides complimentary services (wifi, water, tea, coffee, flipcharts, etc.) – **15 points**
  - c) Contractual terms and conditions in line with IRI requirements - 15 points
  - d) Security – **15 points**
    - Bidder provides requested security services (guards, metal detectors, CCTV, etc)
  - e) Price - **25 points**

IRI intends to evaluate bids in accordance with these factors and make an award to the responsible bidder whose proposal is most advantageous to the program.

5. If a cost realism analysis is performed, cost realism may be considered in evaluating performance or price.

#### **Submission Instructions:**

Bids must be submitted via email **Jeff Kempler**, [jkempler@iri.org](mailto:jkempler@iri.org), with the subject line **"AFRICA2022Ethiopia01o- Conference Services"** by the deadline listed above.

#### **IRI Obligations**

Issuance of this IFB does not constitute and award commitment on the part of IRI, nor does it commit IRI to pay for costs incurred in the preparation and submission of a quotation.

#### **Notice Listing Contract Clauses Incorporated by Reference**

IRI is required to make the contractor subject to the clauses of the prime award. This contract incorporates one or more clauses by reference, with the same force and effect as if they were given in full text. Where "flow-down" to the contractor is appropriate and applicable, references to "USAID" or "Department of State" shall be interpreted to mean "IRI", "Recipient" to mean "Contractor", and "Subrecipient" to mean "lower-tier subrecipients". Included by reference are 2 C.F.R. 200 and USAID Standard Provisions for Non-US Non-governmental Organizations/US Department of State Standard Terms and Conditions.