

REQUEST FOR PROPOSALS

Procurement Number:	IRI2025Security01o
Open Date:	July 09, 2025
Questions Deadline:	July 13, 2025
Closing Deadline:	August 1, 2025
Geographical Area Restrictions:	N/A
Point of Contact:	Matt Adams, madams@iri.org

Background

The International Republican Institute (IRI) is a nonprofit, nonpartisan, organization dedicated to advancing freedom and democracy worldwide. Since 1983, IRI has worked to develop democratic institutions and ideals, carrying out a variety of international programs to promote freedom, self-government and the rule of law worldwide. IRI provides technical assistance in the areas of political party strengthening, developing civic institutions and open elections, promoting democratic governance and advancing the rule of law.

IRI conducts programming activities in numerous countries across the world, in a range of physical and non-physical risk environments, and requires a variety of security services to safely carry out its activities.

This Request for Proposal ("RFP") is intended to solicit information and proposals from qualified security companies who are able to provide services to IRI staff in any given country around the world. Suppliers are invited to submit proposals outlining which security services listed in the Scope of Work below they are able to provide and in what country(ies). Specific services would be requested via a Task Order issued under a Master Service Agreement.

Period of Performance

One Year with the option to extend for a total duration of up to 5 years up in four one-year increments.

Eligibility Criteria

- Security Organizations with a presence globally.
- Security Organization with over five years of experience.
- Ability to provide all categories of security services as defined in the Scope of Work.

Statement of Work

Support to IRI Washington Office

- Information, warning and analysis products or services to enhance global situational awareness and crisis response.
- Security intelligence and analysis pertaining particularly to political and physical risk.
 - Specific information and intelligence products outside of standard reporting.
- Short-term consultancy and management support to the IRI Washington Office in times of high tempo or for specific projects, that may include:
 - Management of the IRI global travel risk system.
 - Support to specific strategic security projects.
 - *In extremis* security consultancy if the in-house security team are unavailable due to other commitments.
- Technical Surveillance Countermeasures (TSCM) and Cyber TSCM services.

Support to IRI Field Offices, to include higher risk environments:

- Information and warning, to include threat reporting delivered to both in-country staff, specifically via the IRI chief of part (in whatever form) or their nominated representative and to the IRI in-house security team.
 - Collection, analysis and dissemination of threat reporting.
 - Dynamic risk assessment and recommendations.
- Security consultancy in uncertain, unsafe and austere environments to advise and shape IRI overseas activity where the IRI internal security team is not available.
- Security management and consultancy in coordination with IRI's in-house security team including:
 - Risk identification and assessment;
 - The recommendation and management of the implementation of appropriate security mitigations;
 - Single point of contact and coordination for all routine security matters and crisis management in a particular country;
 - Management of security and reporting procedures, journey management plans, physical security plans, contingency plans (including country evacuation plans) and any other necessary plans in accordance with IRI security operating procedures including the IRI field office security guide;
 - Security incident management;
 - Compliance with any and all required in-country legislation that may include:
 - Licensing of staff, vehicles, weapons, ammunition, equipment (including communications equipment);
 - Fire-fighting plans, procedures, training and equipment;
 - Security-related data compliance.
 - Round the clock monitoring of IRI personnel (tracking) as required.
 - Establish and maintain liaison and direct communication with local emergency services, when possible.
- Journey management appropriate to the expected threat, ranging from:
 - Appropriate risk assessment linked to information and warning.

- The provision of services ranging from a discreet vehicle and trained driver (in lower threat environments) to B6 protected moves with armed close protection, ops room coordination and tracking;
- Appropriate assistance up to and including armed Quick Reaction Forces (QRF).
- Physical security considerations appropriate to the expected threat, to include:
 - Appropriately secure in-country housing and/or office facilities for IRI staff.
 - Manned guarding with an appropriately trained and equipped force depending on the expected threat. Guards may be armed, or unarmed.
 - Provide and operate technical surveillance systems where required, including alarm, CCTV and other systems.
 - Provide Technical Surveillance Countermeasures (TSCM) to include technical threat assessment, device detection, identification, analysis and mitigation.
 - Appropriate access control.
- Training to IRI local and international staff to include:
 - Arrival and security procedures briefings;
 - Fire training;
 - Security procedures training in line with IRI SOPs.
 - Hostile Environment Awareness Training;
- Appropriate personal equipment as the environment dictates that may include:
 - Emergency communications that may include; cellphones, trackers, radios, satellite phones;
 - Appropriate medical equipment for all trained staff;
 - Ballistic protective equipment to appropriate National Institute of Justice standards according to the expected threat.

Examples of potential IRI Field Offices may include:

Africa	Asia	Eurasia	Latin America	MENA
<ul style="list-style-type: none"> ● CAR ● DRC ● Ethiopia ● Kenya ● Mali ● Nigeria ● Uganda 	<ul style="list-style-type: none"> ● Bangladesh ● Indonesia ● Malaysia ● Sri Lanka ● Pakistan ● Philippines 	<ul style="list-style-type: none"> ● Armenia ● Georgia ● Serbia ● Ukraine 	<ul style="list-style-type: none"> ● Colombia ● Bolivia ● Haiti 	<ul style="list-style-type: none"> ● Iraq ● Tunisia ● Turkey

Technical Proposals

All proposals submitted to IRI must include:

1. Information addressing Bidder's experience in providing each of the services identified in the above Statement of Work and Bidder's proposed specific approach for providing those services to IRI under this contract, including sufficient information to determine a clear definition of services as it relates to other providers that may be involved.
2. The name, address, and telephone and facsimile numbers of the Bidder (and electronic address if available). If the Bidder is a firm, name(s) should be provided for individuals authorized to conduct business on behalf of the firm.

3. Bidders may provide a list of up to three references for work performed of a similar nature during the last three years, along with contact details. IRI may contact the references to evaluate past performance.
4. If the Bidder is a U.S. organization/resident, or a foreign organization/resident which has income effectively connected with the conduct of activities in the U.S. or has an office or a place of business or a fiscal paying agent in the U.S., the information submitted must contain Bidder's Taxpayer Identification Number.
5. Proposals will not exceed 45 pages (not including cover page). And must contain the following:
 - a. List of the countries/regions where the bidder is able to provide services listed above, including countries where the bidder does not have presence but is able to subcontract services out.
 - b. Current/up to date registration and permits to do armed/unarmed security in each country where the bidder has a presence and is intending to provide any of the services listed above.
6. Proposals must also contain the following information:
 - a. Company history
 - b. Overview of services
 - c. Unique company strengths
 - d. Major customers and services provided
 - e. Organizational chart
 - f. Management Strengths
 - g. Technology Capabilities
 - h. Personnel qualifications

Price Proposals

Bidders must propose a firm-fixed Unit Price for each of the deliverables identified below and in the format of the table below. The Bidder's pricing must be valid for at least 60 (sixty) calendar days after the due date for proposal submission. The proposed Unit Price should be fixed and inclusive of all costs to perform, including inspection services, transportation, taxes, import duties (if any), and other levies. To the extent that a Bidder proposed to include any pricing not reflected in the table below, such pricing must be fully described in the proposal. Proposals must be submitted in **USD**, payments under any resulting contract will be made in this currency.

IRI Security RFP Service Provision in (insert country)

	Requirement	Service Description (insert detail of services expected to be delivered)	Projected Cost in USD
1	Information and warning , including threat reporting, are delivered to both in-country staff, specifically via the IRI chief of party, and to the IRI in-house security team.	Collection, analysis and dissemination of threat reporting.	
		Dynamic risk assessment and recommendations.	
		Additional services the bidder recommends.	

2	Security management and consultancy in coordination	Risk identification and assessment.	
		The recommendation and management of the implementation of appropriate security mitigations.	
	with IRI's in-house security team including:	Single point of contact and coordination for all routine security matters and crisis management (in-country).	
		Management of security and reporting procedures, journey management plans, physical security plans, contingency plans (including country evacuation plans) and any other necessary plans in accordance with IRI security operating procedures including the IRI field office security guide.	
		Compliance with any and all required in-country legislation that may include: <ul style="list-style-type: none"> Licensing of staff, vehicles, weapons, ammunition, equipment (including communications equipment); Fire-fighting plans, procedures, training and equipment; Security-related data compliance. 	
		Round the clock monitoring of IRI personnel (tracking) as required.	
		Additional services the bidder recommends.	
3	Journey management appropriate to the expected threat.	Appropriate risk assessment linked to information and warning;	
		The provision of services ranging from a discreet vehicle and trained driver (in lower threat environments) to B6 protected moves with close protection, ops room coordination and tracking;	
		Appropriate assistance up to and including armed QRF.	
		Additional services the bidder recommends.	
4	Physical security considerations appropriate to the expected threat.	Appropriately secure in-country housing and/or office facilities for IRI staff.	
		Manned guarding with an appropriately trained and equipped force depending on the expected threat. Guards may be armed, or unarmed.	
		Provide and operate technical surveillance systems where required, including alarm, CCTV and other systems.	
		Provide Technical Surveillance Countermeasures (TSCM) to include technical threat assessment, device detection, identification, analysis and mitigation.	
		Appropriate access control.	
		Additional services the bidder recommends.	

5	Appropriate security training as the environment dictates to IRI local and international staff.	Arrival and security procedures briefings.	
		Fire training.	
		Security Training (basic procedures etc).	
		Hostile Environment Awareness Training.	
		Additional training the bidder recommends.	
6	Appropriate personal equipment as the environment dictates.	Emergency communications that may include; cellphones, trackers, radios, satellite phones.	
		Appropriate medical equipment for all trained staff (all HEAT trained staff are to be issued a trauma kit).	
		Ballistic protective equipment to appropriate National Institute of Justice standards according to the expected threat.	
		Additional equipment/services the bidder recommends.	
7	Additional services the bidder recommends.	Additional services the bidder recommends.	

Evaluation and Award Process

1. IRI may contact any Bidder for clarification or additional information, but Bidders are advised that IRI intends to evaluate the offers based on the written proposals, without discussions, and reserves the right to make decisions based solely on the information provided with the initial proposals. IRI may but is not obligated to conduct additional negotiations with the most highly rated Bidders prior to award of a contract, and may at its sole discretion elect to issue contracts to one or more Bidders.
2. Mathematical errors will be corrected in the following manner: If a discrepancy exists between the total price proposed and the total price resulting from multiplying the unit price by the corresponding amounts, then the unit price will prevail and the total price will be corrected. If there is a discrepancy between the numbers written out in words and the amounts in numbers, then the amount expressed in words will prevail. If the Bidder does not accept the correction, the offer will be rejected.
3. IRI may determine that a proposal is unacceptable if the prices proposed are materially unbalanced between line items or sub-line items. Unbalanced pricing exists when, despite an acceptable total evaluated price, the price of one or more contract line items is significantly overstated or understated as indicated by the application of cost or price analysis techniques. A proposal may be rejected if IRI determines that the lack of balance poses an unacceptable risk.
4. IRI will conduct a source selection based as follows:
IRI intends to make an award to the responsible Bidder based on the following evaluation factors:
 - a) **Technical evaluation**, (including technical capabilities, proposed technical approach, and personnel qualifications) – 30 percent
 - b) **Past performance and experience in performing similar projects** – 25 percent.

- The applicant's stability, experience, and record of past performance.
- c) **Compliance with security and other administrative requirements** – 15 percent
 - *The extent to which the firm's proposal complies with the submission requirements.*
- d) **Organize Structure:** – 10 percent
 - *An assessment of the organizational capacity to achieve the proposed activity set out in the application.*
- e) **Price** – 20 percent
 - *Cost, flexibility, thorough breakdown, and transparency of applicant's financial application.*

IRI intends to evaluate Bidders' proposals in accordance with these factors and make an award to the responsible Bidder whose proposal is most advantageous to the program.

5. If a cost realism analysis is performed, cost realism may be considered in evaluating performance or price.

Submission Instructions

Bids must be submitted via email to Matt Adams, at madams@iri.org with the subject line "IRI2025Security01o" by the deadline listed above.

RFP Terms and Conditions

1. Prospective Bidders are requested to review clauses incorporated by reference in the section "Notice Listing Contract Clauses Incorporated by Reference".
2. IRI may reject any or all proposals if such is within IRI's interest.
3. Proof of costs incurred, such as but not limited to receipts, pictures and financial documents, may be requested during and for up to three years after the end of the contract period.
4. The Bidder's initial proposal should contain the Bidder's best offer.
5. Payment will be made upon receipt of invoices and deliverables/services.
6. Discussions with Bidders following the receipt of a proposal do not constitute a rejection or counteroffer by IRI.
7. IRI will hold all submissions as confidential and submissions shall not be disclosed to third parties. IRI reserves the right to share proposals internally, across divisions, for the purposes of evaluating the proposals.
8. For any currency conversion, the exchange rate to US Dollars listed on oanda.com on the closing date of this solicitation shall be used.
9. Every contract will contain provisions governing termination for cause and termination for convenience.
10. By submitting a proposal, offeror agrees to comply with all terms, conditions, and provisions included in the solicitation and agreement to the services identified above, and will specifically identify any disagreement with or exceptions to the terms, conditions, and provisions.
11. Offerors confirm that the prices in the proposal/proposal/application/quote have been arrived at independently, without any consultation, communication, or

agreement with any other Bidder or competitor for the purpose of restricting competition.

12. If IRI continues to require the goods and services and the price remains reasonable and within market norms, resulting contract may be renewed each year for up to 5 years with 30 days' notice to the Contractor. Bidder must establish any price increase for each renewal year in the initial bid.
13. By applying to this RFP, applicant is certifying that if it is awarded a contract, none of funds payable under the resulting contract will be used to (1) procure or obtain, extend or renew a contract to procure or obtain; (2) enter into a contract (or extend or renew a contract) to procure; or (3) obtain the equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system in compliance with the National Defense Authorization Act. Covered telecommunications equipment and services mean any of the following:
 - i. Telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities).
 - ii. For the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities).
 - iii. Telecommunications or video surveillance services provided by such entities or using such equipment.
 - iv. Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country. ([2 CFR 200.216](#)).
14. Bidders agree to disclose as part of the proposal submission:
 - Any close, familial, or financial relationships with IRI staff and agents. For example, the Bidder must disclose if a Bidder's mother conducts volunteer trainings for IRI.
 - Any family or financial relationship with other Bidders submitting proposals. For example, if the Bidder's father owns a company that is submitting another proposal, the Bidder must state this.
 - Any other action that might be interpreted as potential conflict of interest.

Notice Listing Contract Clauses Incorporated by Reference

IRI is required to make the contractor subject to certain flowdown clauses of the prime award. This awarded contract will incorporate one or more clauses by reference, with the same force and effect as if they were given in full text. Where "flow-down" to the contractor is applicable, references to "USAID/Department of State" shall be interpreted to mean "IRI", "Recipient" to mean "Contractor", and "Subrecipient" to mean "lower-tier subcontractor." Included by reference are the applicable provisions contained in Appendix II to 2 CFR Part 200 and USAID Standard Provisions for Non-US Non-governmental Organizations/US Department of State Standard Terms and Conditions.

IRI Obligations

Issuance of this RFP does not constitute an award commitment on the part of IRI, nor does it commit IRI to pay for costs incurred in the preparation and submission of a proposal or quotation.

Required Certifications

The following certificates need to be signed by all Bidders. These certifications are an integral part of the quotation/proposal. Please print them off and send back to us with your proposal after signature on each certificate. They are:

- Certification regarding debarment, suspension, ineligibility and voluntary exclusion lower tier covered transactions
- Authorized Individuals
- Certification Regarding Lobbying

CERTIFICATION REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION LOWER TIER COVERED TRANSACTIONS

This certification implements Executive Order 12549, Debarment and Suspension and the requirements set forth in 2.C.F.R. 180, Subpart C."

Copies of the regulations may be obtained by contacting the person to which this proposal is submitted.

1. By signing and submitting this proposal/application/quote, the prospective lower tier participant is providing the certification set out below.
2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.
3. The prospective lower tier participant shall provide immediate written notice to the person to which this proposal/application/quote is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
4. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participant," "person," "primary covered transaction," "principal," "proposal," and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of the rules implementing Executive Order 12549.
5. The prospective lower tier participant agrees by submitting this proposal/application/quote that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the IRI.
6. The prospective lower tier participant further agrees by submitting this proposal/application/quote that it will include the clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion--Lower Tier Covered Transactions," without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals.
8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
9. Except for transactions authorized under paragraph 5 above, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a

person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

1. The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals are presently debarred, suspended, proposed for disbarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
2. Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

Signature: _____

Date: _____

Name: _____

Title/Position: _____

Entity Name: _____

Address: _____

Authorized Individuals

The offeror/bidder/applicant represents that the following persons are authorized to negotiate on its behalf with IRI and to bind the recipient in connection with this procurement:

Name	Title	Telephone	Email

Signature: _____

Date: _____

Name: _____

Title/Position: _____

Entity Name: _____

CERTIFICATION REGARDING LOBBYING

The undersigned certifies, to the best of his or her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal Cooperative Agreement, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment or modification of any Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned must complete and submit Standard Form-LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.
3. The undersigned must require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients must certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, United States Code. Any person who fails to file the required certification will be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

Signature: _____

Date: _____

Name: _____

Title/Position: _____

Entity Name: _____

Address: _____